

Annual Report

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2007

The Voice of the Human Services Community

The mission of the Human Services Council (HSC) is to build broad recognition and support for the substantial and essential contributions of the not-for-profit human service sector to the citizens and the fabric of New York City.

To that end, HSC:

- Organizes members - executive directors of federations and umbrella agencies and their members, service providers, and other relevant organizations to shape and establish an on-going sector-wide agenda—both short and long-term—of critical provider and client issues.
- Develops and implements sector-wide initiatives and advocacy strategies, and promotes the sector's partnership with government.
- Acts as the organized voice for the sector and works for broad recognition and support for providers and clients from government, the business community, funders, and the public.

Message from Nancy Wackstein, Chair, Board of Directors

It is an honor to lead the Human Services Council at such an important time. We have achieved some significant victories, and are poised to do more that will help our sector do what we do best: improving the lives of New Yorkers in need through effective and innovative approaches.

Over the past year, HSC's efforts resulted in the State's renewal of cost-of-living adjustments for human service staff, new State prompt contracting legislation, and the completion of a draft Human Services Disaster Plan.

In the coming year, we will advocate for important human service State and City budget priorities, expand the network of agencies involved in disaster planning and preparedness, and provide advice to HSC members on government contracting issues.

The leadership of Gordon J. Campbell, our immediate past Chair, set a standard of excellence for the work of HSC, and has inspired all of us. I thank him not only for his exemplary commitment to HSC, but also for the support and encouragement he provided as I stepped into the position of Chair.

I thank all those who make the work of HSC possible. Our strength comes from the active support and participation of our Executive Committee, Board, members and funders. This, combined with the dedicated staff and outstanding leadership of our Executive Director Michael Stoller, makes our many achievements possible.

Message from Gordon J. Campbell, Immediate Past Chair, Board of Directors

In 2006-07, the Human Services Council (HSC) made tremendous strides on behalf of New York City's not-for-profit sector. Thanks to HSC, potentially serious budget cuts at the State and City levels were prevented, and the City is making important changes to its contracting process with not-for-profit providers. Through planning under HSC auspices, New York City is better prepared to help people recover in the event of a major disaster. Provisions of lobbying legislation that would have unreasonably impacted not-for-profit organizations were removed. And, HSC continued to play an vital role in the development of the City's 311/211 service and Access NYC.

We have achieved so much because HSC members are committed to respectful and honest dialogue among ourselves and with our partners in the public sector. Much credit also goes to the excellent HSC staff led by Michael Stoller and to the HSC Executive Committee, which has steered the organization in a powerful and effective direction.

After the end of the 2007 fiscal year, I left my role as HSC Chair and CEO of Safe Horizon to become President & CEO of United Way of New York City. While I am excited to make this transition, I regret having to leave behind the HSC work that we have done over the past year.

I look forward to HSC's achievements in the coming years as it moves forward as an advocate on behalf of our sector, while also engaging government in positive working relationships.

Message from Michael Stoller, Executive Director

This Annual Report highlights HSC's work on behalf of the human services sector of New York City throughout the past year. It offers a picture of progress in each of our five program areas, and outlines our vision for the coming year.

I would like to highlight the launch of our redesigned website, www.humanservicescouncil.org, which presents a new face for HSC, informing the public about our work and providing useful documents in a Members Only section.

I am honored to be part of an organization with a mission that is so vital to this city and its people. Working with HSC's dedicated and hard-working staff is a pleasure, and I am thankful for the support and guidance of our Board. I am very happy to welcome Nancy Wackstein as HSC's new Chair.

I would like to congratulate immediate past Board Chair Gordon Campbell on his appointment as President and CEO of United Way of NYC. He has put his vision, skill, and energy to work on behalf of HSC and I am grateful for his efforts. All of us wish him the best in his new endeavor.

HSC speaks for the human services community, but our voice is only as strong as our members. It is due to their support that we have been able to make such strides forward to the betterment of the entire sector and its ability to serve New Yorkers.

HSC: The Voice of the Human Services Community

New York City has long been recognized not only for the financial, fashion, and entertainment sectors, but also for its extensive not-for-profit community that provides services we rely on: day care, services for people with disabilities, protection of immigrant rights, support for the homeless, assistance to the elderly, support for foster children, and myriad other human services.

Yet until a few years ago no one organization represented the interests of human service not-for-profits in New York City as a whole. While still meeting the core mission of serving clients, they were on their own in repeling government bureaucracy, battling antiquated policies, and struggling with contracting leviathans. This changed in 1991 with the founding of the Human Services Council of New York City (HSC).

Our mission is to build broad recognition and support for the substantial and essential contributions of the not-for-profit human service sector to the citizens and the fabric of New York City. We bring together a diverse network of more than 1,500 organizations to address budget issues, simplify government contracting, coordinate disaster preparedness, master complex regulations, and orchestrate joint technology. As “the voice of the human services community,” HSC provides the expertise, platform, and voice crucial to the well-being and growth of the human service sector – and ultimately the men, women, and children served.

HSC Program Areas

Encompassing all sub-sectors of the human services community, HSC addresses the sector’s common concerns. All human service agencies must manage government contracts, prepare for emergencies, enhance support (financial and otherwise), improve client services through the use of technology, and meet staffing challenges. In recognition of these challenges, the following five issue areas comprise the primary focus of HSC’s work:

- **Workforce Campaign**
- **Disaster Preparedness and Response**
- **Public Policy and Advocacy**
- **Contracting**
- **Technology**

Workforce Campaign

The goal of HSC's Workforce Campaign is to improve the quality and insure the continuity of care provided by the human services sector through investments in the direct care staff of not-for-profit agencies. To achieve this goal, HSC engages in a two-pronged strategy: **1.** To meet the immediate needs of human services agencies, we are building upon our successful efforts to obtain regular cost-of-living-adjustments (COLAs) in targeted sub-sectors. **2.** We are also exploring the feasibility of City and State policy reform that would result in automatic salary adjustments to make up for the effects of inflation.

Accomplishments:

- HSC's advocacy efforts at the State level resulted in the implementation of COLAs for human service providers in several areas, including \$30.9 million for non-residential mental health programs, \$5 million for foster care providers, \$2.3 million for the aging services sector, \$4.1 million for substance abuse programs, and \$6 million for HIV/AIDS, prenatal care, and family planning services. These COLAs were renewed in the 2007-08 State budget.
- The "Quality Workforce Act," which would require the provision of regular COLAs, has been re-introduced for the 2007 New York State Legislative Session, and continues to be one of HSC's top State legislative priorities. HSC was invited by the bill's sponsor to draft language that would amend this bill to make it more inclusive of additional human services subsectors.
- HSC drafted Resolution 857, introduced by the Chair of the City Council Youth Services Committee on May 30, 2007, which urges the provision of regular COLAs to the youth services workforce, thereby offering parity among human services workers.
- HSC identified sector-wide cost-saving strategies to help offset the cost of a new round of COLAs. Examples include extending group purchase rates to not-for-profit organizations, standardizing human services contracts, and simplifying the reporting and auditing processes. These innovations will reduce paperwork requirements and decrease costs allowing for greater emphasis on service delivery.

Strengthening Our Voice

- During the FY07-08 Budget process, HSC began to negotiate with the Mayor's Office for a new round of COLAs. Our formal proposal to the Mayor recommends that not-for-profit providers receive COLAs that mirror the increases provided to municipal employees (DC37). We also continue to work with the Mayor's Office to adopt a policy going forward in which COLAs for not-for-profit contracted employees are provided regularly.

- Galvanizing the collective voice of the sector, HSC sent a number of e mail alerts to members at key times in the State and City budgetary processes, urging them to contact policy makers in support of COLA requests and providing specific talking points.
- HSC has embarked on an effort to diversify and expand the funding base for our Workforce Campaign. We are cultivating new relationships in the philanthropic community and familiarizing funders with the sector’s workforce struggles in an effort to increase the capacity of our efforts.

“People don’t go into not-for-profit work expecting to get rich. But those who choose to live lives of service should still be able to take care of themselves and their families. Unfortunately, this is often very difficult. That’s why HSC is so vital: it fights for increased budgetary support with the authority of the entire human services sector behind it. Several major successes over the past few years have meant increased standards of living for workers in our sector.”

Fatima Goldman
Executive Director/CEO
Federation of Protestant Welfare Agencies

The Year Ahead

In the year ahead, to advance the Workforce Campaign momentum, HSC will:

- Work to obtain a new round of New York City COLAs by strengthening existing relationships and establishing new ones with City officials.
- Advocate for the renewal and expansion for another three years of human services COLAs from the State.
- Develop and implement strategies to obtain COLAs for areas such as youth services that have routinely been denied these critical increases.
- Explore the feasibility of City and State policy reform that would result in automatic salary adjustments.

Disaster Preparedness and Response

The threat of both natural and man-made emergencies remains high on the list of concerns for New Yorkers and the nation. The HSC Human Services Disaster Preparedness and Response (DP&R) program coordinates preparedness and response activities in cooperation with our members and with government agencies. HSC helps NYC human service organizations plan now so that they can effectively respond to immediate and long-term needs created by large-scale disasters. HSC is an active member of NYC Voluntary Organizations Active in Disaster (VOAD) and participates in other preparedness initiatives, such as NYC Citizens Corps Council.

Accomplishments:

- With a grant from the Altman Foundation, HSC conducted a study of the not-for-profit response on behalf of Hurricane Katrina evacuees in New York City. The study included concrete recommendations to improve disaster preparedness. It also identified significant strengths in HSC's work related to Katrina and noted that HSC has become "the leading voice for the not-for-profit human services sector in disaster preparedness and response."
- HSC expanded the draft "Disaster Preparedness, Response, and Recovery Plan of the Not-for-Profit Human Services Sector in New York City." The Plan ensures that the human services needed by people impacted by disaster will be linked together in an efficient and effective overall recovery effort, and that this is done in close collaboration with government at all levels.
- The NYS Department of Health approved funding for HSC's Disaster Preparedness program for the period October 1, 2006 - September 30, 2007.
- The New York Times Company Foundation pledged \$500,000 as an initial contribution to create a \$10 million Disaster Recovery Assistance Fund that would allow HSC to activate recovery services immediately after a disaster.
- In March 2007, HSC presented written testimony to the U.S. Senate Committee on Health, Education, Labor, and Pensions for its hearing on "The Long-Term Health Impacts from September 11: A Review of Treatment, Diagnosis, and Monitoring Efforts." HSC supported Mayor Michael Bloomberg's recommendations for Congress to act on behalf of those whose health was impacted by exposure at Ground Zero.

Strengthening Our Voice

- OEM and the Office of the Deputy Mayor for Health and Human Services asked for HSC's support in recruiting staff from not-for-profit agencies to operate evacuation shelters in the event that the City's Coastal Storm Plan is activated.

- HSC met with various government officials to secure funding that is more consistent and reliable. City, State, and federal officials are increasingly aware not only of the essential role of the sector but also of the need for coordination by an organization such as HSC with a proven track record.
- HSC Director of Preparedness and Response represented HSC at the annual conference of New York State Voluntary Organizations Active in Disaster and served on a panel entitled “Organizing Communities for Recovery in 2006.”

“In a major city like New York, disasters may be inevitable, but being unprepared for them isn’t. HSC is diligently working in all communities to coordinate the human services sector so that in the event of a major disaster we are prepared to work together to help those affected get back on their feet as soon as possible.”

Cheryle A. Wills

President, JALAD Group

Treasurer, Board of Directors, Black Equity Alliance

Member of the Board, United Way of New York City

Educational Outreach

- HSC partnered with OEM and the New York Disaster Interfaith Services (NYDIS) to conduct a Hurricane & Evacuation Planning Summit for NYC religious leaders from houses of worship located in flood zones.
- OEM Commissioner Joseph Bruno presented New York City’s Coastal Storm Plan at a meeting of HSC’s Board of Directors.

The Year Ahead

In the coming year, to advance Disaster Preparedness HSC will:

- Finalize, disseminate, and field test the Human Services Disaster Plan so that service providers will be prepared in the event of a future large-scale disaster.
- Reach out to community-based organizations to expand the network of agencies that are engaged in meaningful disaster preparedness, targeting providers serving vulnerable populations.
- Collaborate with NYC Human Resources Administration and the Office of Emergency Management to draft a plan for activating Disaster Assistance Service Centers.
- Offer a program of concrete exercises that will allow not-for-profit and government agencies to test their preparedness to work together.

Public Policy and Advocacy

HSC's Policy and Advocacy Unit unites the sector and brings collective problems to the attention of government officials at the State and City levels. Year after year, we ward off budget cuts to the sector and push for targeted new investments and policies for New York’s social service system.

Accomplishments:

New York City

- HSC lobbied successfully for key budget restorations and enhancements for human services. Priorities were highlighted in testimony at the City Council's Preliminary Budget hearings and were discussed at length with key Council members and their staff.
- As a result of HSC advocacy, City and State leadership improved youth services and protections, especially in the areas of preventive services, after school programs, summer employment, and runaway and homeless youth. HSC membership also assisted the Chair of the City Council Youth Services Committee with efforts to count NYC's Runaway and Homeless Youth population. The data collected will serve as a basis for developing and implementing services that will benefit this population.
- As a result of HSC's efforts, together with the NonProfit Coordinating Committee and Lawyers Alliance of New York, the City's Lobbying Act was amended to remove terms that disproportionately and negatively impacted not-for-profit organizations, while preserving the intent of lobbying reform.
- HSC partnered with the City Council and others to increase enrollment in the NYC Food Stamp Program.

New York State

- Over 50 attendees were at HSC's sector-wide conference to discuss the implications of a new administration in Albany on the development of policies impacting the human services sector. This meeting also began the process for developing sub-sector specific priorities, which were later shared with State policy makers.
- Important social service investments were expanded as a result of our efforts. At our annual Albany Lobby Day, HSC members advocated with State leaders for key human service funding needs. Priorities were also highlighted at the New York State Human Services Legislative Hearing on the Governor's proposed budget.
- In May 2007, representatives from the Governor's Office and State legislators met with HSC to discuss our legislative priorities, such as the "Prompt Contracting" bill and the "Quality Workforce Act." As a result, HSC was given the opportunity to submit proposals to amend and inform currently introduced legislation and the ultimate passage of the prompt contracting legislation.

- Through its Government Relations Committee, HSC organized the sector's response to the New York City "People First State Listening Tour," an effort by several State human service commissioners to obtain information on how to improve access, quality, and coordination of services in New York State. HSC submitted a formal response based on input from members while also encouraging members to attend and respond directly.

Strengthening Our Voice

- City Council Speaker Christine Quinn attended the December 2006 HSC Executive Committee meeting to discuss the needs of the sector and areas for possible collaboration.
- For the third year in a row, HSC partnered with CUNY Baruch's School of Public Affairs on the annual survey of not-for-profit human service leaders. The survey presents the opinions of more than 100 not-for-profit executives regarding overall conditions in NYC, how particular groups in need of assistance are faring, and how public policies and operational issues affect the performance of the sector.
- In September 2006, HSC's Gubernatorial Election Survey and an interview with HSC's Executive Director were featured on the cover of the New York Nonprofit Press, which reaches over 50,000 readers. The purpose of the survey was to better understand the candidates' human services policies, including how they planned to address the impact of inflation on public funding for social service programs.
- The HSC Executive Committee met quarterly with Deputy Mayors Linda Gibbs and Dennis Walcott. HSC staff continued to hold monthly meetings with the Office of the Deputy Mayor for Health and Human Services and the Mayor's Office of Contract Services to maintain the exchange of information with the Administration and represent the interests of the sector.
- HSC met with David Hansell, Commissioner of the State Office of Temporary and Disability Assistance, and Robert Doar, Commissioner of the City Human Resources Administration, to discuss HSC's policy recommendations regarding the local implementation of the new federal TANF regulations. These meetings began a constructive dialogue with the new commissioners on this all-important funding mechanism, which is used to support a wide array of human service programs.
- HSC continued to play a strategic role in a number of coalitions on funding and policy issues, including the Youth Alliance, the Quality Child Care Coalition, the Preventive Services Action Network, and the Steering Committee for the New York Children's Action Network.

- HSC participated in several conferences, including a Department for the Aging conference on a new State single-point of entry system; a Citywide Planning Summit aimed at modernizing aging services in NYC; and a Department of Youth and Community Development conference to discuss the professionalization of the youth services workforce.

Educational Outreach

- Together with Lawyers Alliance for New York and the Nonprofit Coordinating Committee of New York, HSC trained nearly 100 attendees on the City’s amendments to the Lobby Laws, including presentations by representatives of the New York City Council and the City Clerk’s Office on the new amendments and how they affect not-for-profits.

“Our partnership with HSC has been a great support for our organization. We are able to form a common front with like-minded agencies to push for budgetary, legislative, and regulatory changes that enable us to better serve our clients and ensure that our employees have the resources they need to effectively fulfill our mission.”

Sister Paulette LoMonaco
Executive Director
Good Shepherd Services

- HSC provided members with detailed information about changes to the New York City Council’s budget process, including instructions on how to obtain discretionary awards.
- HSC’s Deputy Director was the keynote speaker at a breakfast organized by the Children’s Aid Society for Russian Duma members who came to the U.S. to learn about our social welfare system so that they could inform Russian policies aimed at addressing the growing number of abandoned children.

The Year Ahead

In the coming year, to advance our Public Policy and Advocacy agenda HSC will:

- Continue to build relationships and engage in budget and policy discussions with State and City elected and appointed officials.
- Prepare and disseminate to elected and appointed officials, policy makers, and human services leaders sector-wide analyses of proposed State and City budgets.
- Testify before City and State committees, such as the City Council’s Finance, Aging, General Welfare, and Youth Services committees, as well as at State budget hearings.
- Hold an annual State Advocacy Day, which offers HSC member agencies the opportunity to visit the offices of State officials who are key to the funding of social service policies.
- Monitor the impact of the State and City Lobbying Acts on the sector and raise concerns with policy makers while also educating the sector on compliance.

Contracting

While government support is very much part of the funding equation for human service providers, the City's contracting process can be overwhelming even for the most seasoned agency. Not-for-profit service providers rely on HSC's expertise to help them address a host of procurement issues, including learning about contracting opportunities, responding to contract solicitations, completing VENDEX forms, streamlining the contracting process, and securing the timely processing of contracts.

Accomplishments:

- HSC successfully advocated for the passage of prompt contracting legislation at the State level. This new law will: 1) help to ensure that State contracts are paid on time, 2) improve the processing of contracts, and 3) ensure that not-for-profit agencies are adequately notified when a State agency does not intend to renew a contract.
- Following HSC's recommendations, the Mayor's Office has agreed to create a new standard contract for human services. HSC members will assist the Mayor's Office of Contracts to draft a standard contract template.
- As a result of HSC's efforts, access to concept papers is available on-line for easier and earlier access to procurement opportunities.
- HSC successfully advocated for electronic contract payments, ensuring providers receive timely payments.

Strengthening Our Voice

- HSC met with the Chair and staff of the City Council Contracts Committee to discuss legislative solutions to concerns of HSC members.
- HSC testified before the City Council in its organizational meeting to set the agenda for the upcoming year's Contracts Committee initiatives.
- Responding to the Department of Youth and Community Development Beacon Concept Paper, HSC testified at the related public hearing on the need for cost-escalation language in contracts so that COLAs can be given.

Educational Outreach

- HSC members will now be able to participate in the Citywide Training Center's Procurement Training Institute courses, ensuring they receive the same information on the application of contract rules and policies as City agency personnel. Courses include "Evaluating Financial Information," "Human Service Contracting," and "City Contract Administration."

- HSC sponsored a presentation by the Mayor’s Office of Contract Services on the City’s “End-to-End Automated Procurement Initiative” for HSC members.
- The Office of the State Comptroller made a presentation to HSC members on the New Vendor Responsibility Reporting Obligations.

“Over the past several years, we have witnessed significant improvements in the City’s contracting rules and regulations that have made the contracting process much more user-friendly for not-for-profits. We have HSC to thank for this. HSC has also helped us by providing extremely informative trainings on contracting and procurement issues.”

Elba Montalvo
Executive Director
The Committee for Hispanic Children and Families, Inc.

The Year Ahead

In the coming year, to advance Contracting Efficiency, HSC will:

- Partner with the City to establish standard contract formats and language, making the management of multiple contracts more efficient.
- Negotiate with the Mayor’s Office to make more Procurement Training Institute classes available to HSC members, which increase the knowledge base of staff responsible for managing contracts and foster excellence in all aspects of the procurement function.
- Organize training sessions for the sector on such relevant topics as “How to Get a City Contract,” “Vendor Rehabilitation,” “State Procurement Lobbying Guidelines,” “State Vendor Responsibility Questionnaires,” and “The City’s Automated Procurement Initiative.”
- Offer members individualized advice from a pre-eminent expert in the field of government contract law and practice to address specific procurement challenges such as proposal review, contract interpretation, prompt payment resolution, and reporting requirements, among others.

Technology

HSC has been at the forefront of efforts to develop technology-centered tools that will help human service organizations coordinate with one another and provide clients with the best possible services. This technology includes AccessNYC and 211-at-311.

When fully implemented, AccessNYC will serve as an automated, integrated, online social service network that shares client information, allows referrals, and tracks the outcomes of human service organizations throughout New York City, all in a secure environment. “211-at-311” expands New York City’s ground-breaking 311 system to offer callers information and referral to human services organizations. One of nine regional centers that comprise the New York State 211 system, 211-at-311 is a comprehensive Information and Referral system, with trained specialists to help callers define their needs and connect them with the broad range of community-based health and human services offered by not-for-profits.

Accomplishments:

- HSC is one of three not-for-profit organizations represented on the Board of the New York City Health & Human Service Information & Referral Corporation. HSC is also represented on the 211-at-311 Advisory Committee, which meets regularly.
- HSC advocated on behalf of 211-at-311 with the 211 New York Collaborative to designate the NYC Health & Human Service Information & Referral Corporation as the 211 regional operator in New York City. The Collaborative approved the designation on March 5, 2007.
- HSC and member organizations participated in six working groups to establish operating principles and parameters for the 211-at-311 system in the areas of partnerships, reporting, IT/database, staffing, workflow, and outreach.

Strengthening Our Voice

- Recognizing HSC as the “voice of the human services community,” City Council Speaker Christine Quinn has provided funding to HSC for our Technology and Referral Initiative. These funds will be used to ensure that new technologies impacting the City’s human services sector are designed and implemented in a manner that is responsive to the needs of not-for-profit agencies and the people they serve.

Educational Outreach

- In November 2006, HSC hosted an AccessNYC kick-off breakfast attended by Deputy Mayor for Health and Human Services Linda Gibbs and Department of Information Technology and Telecommunications Commissioner Paul Cosgrave.
- The Office of the Deputy Mayor for Health and Human Services and NYC Department of Information Technology and Telecommunications gave a presentation on the AccessNYC system at the June 2007 HSC Board meeting.

“AccessNYC and 211-at-311 are two important technology initiatives that have the potential to reshape the delivery of social services in New York City. HSC’s technology initiative helps ensure these and other technologies impacting the City’s human services sector are designed and implemented in a manner that is responsive to the needs of not-for-profit agencies and the people they serve.”

Darwin M. Davis
President / CEO
New York Urban League

The Year Ahead

In the coming year, to advance our Technology focus, HSC will::

- Partner with the City to develop and present AccessNYC trainings for the human services sector.
- Work with the City to develop and identify supporting protocols, systems, and forms that will allow AccessNYC to be used most effectively.
- Create strategies to ensure the needs and concerns of human service providers are incorporated into 211-at-311 and AccessNYC.

Building Our Brand

- HSC launched our new and improved website www.humanservicescouncil.org. The website showcases our new logo as well as the important work HSC performs on behalf of our members and the human services community. It also allows HSC members exclusive access to extensive analyses of City and State budgets, updates on issues relevant to our members' work, contact information for key decision-makers, and minutes of HSC Board and committee meetings.
- HSC's new logo was launched at the annual Leadership Awards Reception fundraiser on December 7, 2006.
- HSC partnered with United Way of New York City to host three receptions (July 2006, February 2007, and March 2007), each of which offered our member agencies opportunities to meet government officials in the human services arena: Linda Gibbs New York City's Deputy Mayor for Health and Human Services; Robert Doar, Commissioner of the NYC Human Resources Administration; David Hansell, Commissioner of the NYS Office of Temporary and Disability Assistance; and Robert Hess, Commissioner of the NYC Department of Homeless Services.

Views of HSC

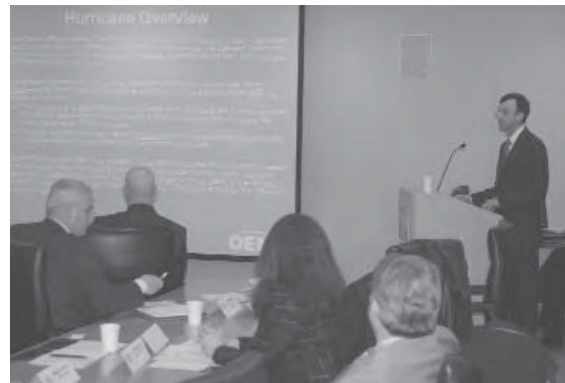
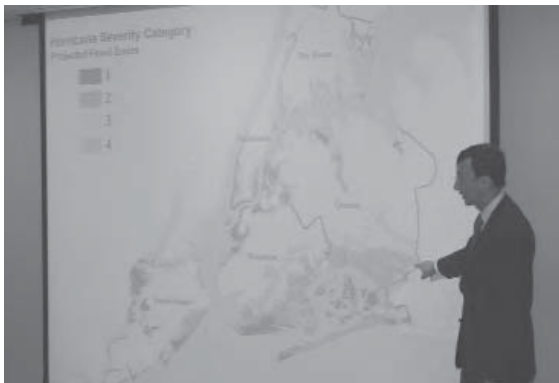
Leadership Awards Reception

Scenes of the HSC Leadership Awards Reception held December 7, 2006 at Pace University. The award honors leaders who have made a significant contribution to the health and welfare of New Yorkers. Our honorees this year were Dr. Alan B. Siskind and Charles Wang.



Disaster Preparedness

On March 14, 2007 Joseph F. Bruno, Commissioner of the NYC Office of Emergency Management, addressed the HSC Board of Directors and discussed the City's Coastal Storm Plan, which will ensure the safety of New Yorkers in the event of a major hurricane.



Financial Summary

HSC continues to enjoy sound financial standing. Total revenue for 2007 exceeded \$1 million for the first time: \$1,142,754. Expenses totaled \$1,150,588, for a deficit of \$7,834 (one half of one percent). Revenues increased almost 32% over the prior year. Unrestricted Net Assets (the amount by which HSC is "in the black") total \$281,811. The HSC budget for 2008 totals \$1.2 million.

Donors

HSC thanks these donors for their generosity:

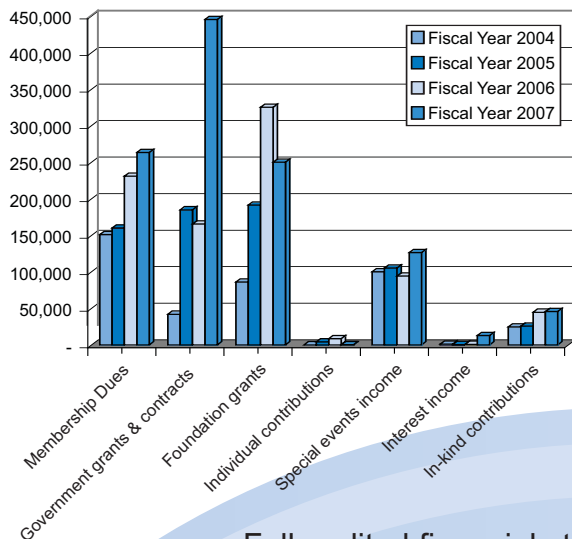
Altman Foundation
 New York City Council
 New York Community Trust
 New York State Department of Health
 New York State Office of Homeland Security
 UJA-Federation of New York
 United Way of New York City

| Statement of Functional Expenses Fiscal Year 2007 | |
|--|---------------------|
| Advocacy & Education | \$ 529,857 |
| Disaster Preparedness & Response | 490,485 |
| Management & General | 77,002 |
| Fundraising | 53,244 |
| Total | \$ 1,150,588 |

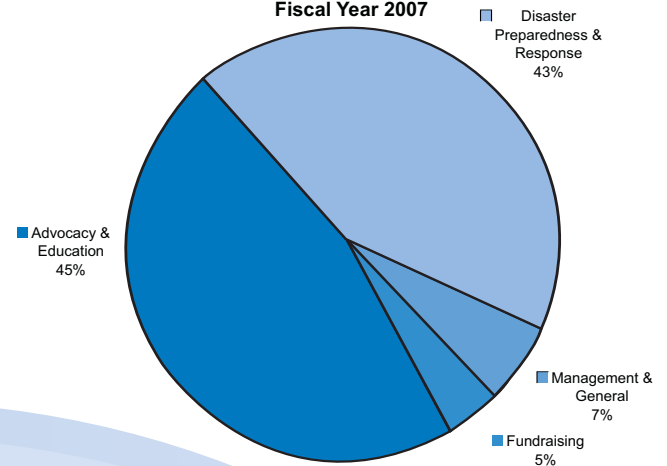
| Statement of Financial Activity | | |
|---|------------------|----------------|
| | 6/30/07 | 6/30/06 |
| Public support and revenue | | |
| Membership Dues | 263,025 | 230,800 |
| Government grants & contracts | 445,023 | 165,338 |
| Foundation grants | 250,000 | 325,033 |
| Individual contributions | 154 | 8,530 |
| Special events income | 126,234 | 94,254 |
| Interest income | 12,818 | 777 |
| In-kind contributions | 45,500 | 44,600 |
| Net assets released from restrictions | - | - |
| Total public support and revenue | 1,142,754 | 869,332 |
| Expenses | | |
| Program services | 1,020,342 | 640,712 |
| Management and general | 77,002 | 81,082 |
| Fundraising | 53,244 | 26,527 |
| Total expenses | 1,150,588 | 748,321 |
| Change in net assets | (7,834) | 121,011 |
| Net assets - beginning | 289,555 | 168,544 |
| Net assets - ending | 281,721 | 289,555 |

| Statement of Financial Position Fiscal Year 2007 | | |
|---|----------------|----------------|
| | 6/30/07 | 6/30/06 |
| Assets | | |
| Cash and cash equivalents | 247,557 | 236,072 |
| Dues receivable | 2,400 | 3,267 |
| Grants receivable | 292,092 | 132,892 |
| Prepaid expenses | 1,859 | 1,433 |
| Total assets | 543,908 | 373,664 |
| Liabilities and Net Assets | | |
| Liabilities | | |
| Accounts payable and accrued expenses | 70,499 | 63,309 |
| Due to Subcontractors | 177,188 | |
| Deferred income | 14,500 | 20,800 |
| Total liabilities | 262,187 | 84,109 |
| Net assets | | |
| Unrestricted | 273,303 | 214,555 |
| Temporarily restricted | 8,418 | 75,000 |
| Total net assets | 281,721 | 289,555 |
| Total liabilities and net assets | 543,908 | 373,664 |

Revenues by Source



**Expenses by Program
Fiscal Year 2007**



Full audited financial statements are available on request.

The HSC Team

Michael Stoller has been HSC's Executive Director since January 2003, following a twenty-year career with the City government, most recently as Executive Director of the Procurement Policy Board. During his tenure, the PPB significantly streamlined the Rules (reducing the Rulebook's pages by fifty percent) to allow greater flexibility and accountability to procurement staff while maintaining appropriate oversight. Prior to his PPB work, Mr. Stoller was the first counsel to the City Council Committee on Government Contracts, Assistant Director in the Mayor's Office of Operations, and a staff attorney with the Legal Aid Society's Juvenile Rights Division. Mr. Stoller earned a Doctorate of Jurisprudence from the SUNY Buffalo School of Law. He has lectured at colleges and law schools, international forums, and other settings. In addition, Mr. Stoller has produced theater both on and off Broadway



Allison Sesso, Deputy Director, has been with HSC since 2003. Her past professional experiences include working at a prominent investment bank, at the New York Public Interest Research Group, and as the coordinator of a program for victims of domestic violence and sexual abuse in Florida. As a Fellow at SUNY Albany's Center for Women in Government and Civil Society, Ms. Sesso worked with the Empire Justice Center on statewide child care policy issues. While pursuing her undergraduate degree at SUNY Cortland, Ms. Sesso spent a semester interning at the Belize Government Agency of Disability Services. She holds a Master of Public Administration degree from CUNY Baruch's School of Public Affairs.

Hayyim Obadyah, Director of Disaster Preparedness and Response, has worked in not-for-profit management for three decades. Before coming to HSC, he worked at the American Red Cross (ARC), most recently as Director of Community Services in the September 11 Recovery Program (SRP) and previously as Director of Planning and Program Finance in the Homeless Services Department of ARC in Greater New York. At SRP, he developed the September 11 Recovery Grants, a \$20 million nationwide grant-making program. Mr. Obadyah holds a Master of Public Administration degree from the Robert F. Wagner Graduate School of Public Service at New York University.

Chris Winward, Policy Analyst, joined HSC in 2007. Prior to HSC, Ms. Winward worked at the New York City Council for five years, most recently as a Legislative Policy Analyst to the Health Committee. While staff to the committee, she prepared public hearings, assisted with legislation, facilitated coalitions, and advocated for changes at the State and federal levels. She holds a Master of Public Administration degree from the Robert F. Wagner Graduate School of Public Service at New York University.

Dominic Muntanga, Preparedness and Response Coordinator, joined HSC in 2007. Before coming to HSC, he served as a Special Assistant and later as Mayoral Campaign Policy Advisor to former Manhattan Borough President C. Virginia Fields. Mr. Muntanga also worked in post-conflict Sierra Leone, where he provided policy and strategic planning support and management training for senior members of Local Councils as they took on devolved Ministerial functions. A graduate of the United World College of the Atlantic in Wales, he holds a Master's degree in Not-for-profit Organization Management from Washington University in St. Louis.

Cecelia Burchett, Executive Assistant and Office Manager, is the person whose delightful voice and professional manner you first encounter when contacting the Human Services Council. Prior to joining HSC, Ms. Burchett had a twenty-five year career with Avon Products, Inc., most recently as Administrative Assistant in Research and Development. During her time at Avon she held positions as Product Development Assistant, Purchasing Coordinator, and Director Assistant. At Avon, Ms. Burchett volunteered to work with the Junior Achievement program of Rockland County, working with children from pre-kindergarten through sixth grade.

Consultants

Cynthia Dames is a Senior Partner at Dames Reid, LLC. With more than 25 years experience in public policy development at the City, State, and national levels, her practice concentrates on strategic thinking, understanding the political landscape, and matching not-for-profit needs with good public policy and practical politics.

Lisa Reid, Partner at Dames Reid, LLC, advocates for mental health reinvestment, adult home reform, universal pre-kindergarten, child welfare issues, and youth services. She has over 15 years experience as a direct provider and manager of mental health and substance abuse service in the Capital Region.

Sandi Singer, Esq., is HSC's consultant on government contracting issues. She has served as counsel to the City Council Committee on Contracts, general counsel to the Procurement Policy Board, general counsel to the Mayor's Office of Construction, and deputy director for legal affairs and integrity review at the Mayor's Office of Contracts.

Alan Stricoff, CPA, MBA, has been a self-employed, free-lance Chief Financial Officer/Controller for the past twelve years for clients in the not-for-profit industry. Clients include social service agencies, private foundations, and membership organizations.

2007 Board of Directors

As of June 30, 2007

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Nancy Wackstein

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Chapter

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New York AIDS Coalition

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New York City Employment and
Training Coalition

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Chung-Wha Hong
New York Immigration Coalition

Darwin M. Davis
New York Urban League

Michael Clark
Nonprofit Coordinating Committee of
New York

Jane Velez
Palladia, Inc.

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Project Renewal, Inc.

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Queensboro Council for Social Welfare

Gordon J. Campbell
Safe Horizon

Wanda Wooten
Stanley M. Isaacs Neighborhood Center, Inc.

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STRIVE

Ted Houghton
Supportive Housing Network of New York

Lucy Friedman
The After-School Corporation

Elba Montalvo
The Committee for Hispanic Children
and Families

John Ruskey
UJA-Federation of New York

Nancy Wackstein
United Neighborhood Houses of
New York

Frederick Shack
Urban Pathways

Carol Raphael
Visiting Nurse Service of New York

Jack Lund
YMCA of Greater New York

Member Organizations

Actors' Fund of America
Agenda for Children Tomorrow
Aging in America Community Service
American Red Cross in Greater New York
Asian American Federation of New York
Barrier Free Living
Beacon of Hope House
Big Brothers/Big Sisters of New York City
Black Agency Executives
Black Equity Alliance
Black Leadership Commission on AIDS
Black Veterans for Social Justice
BRC
Bronx Jewish Community Council
Brooklyn Bureau of Community Service
CAMBA
CASES
Catholic Charities of the Archdiocese of New York
Catholic Charities of Brooklyn and Queens
Catholic Guardian Society and Home Bureau
Center for Independence of the Disabled in New York
Center for Urban Community Services
Child Care, Inc.
Children's Aid Society
CIS Counseling Center
Citizens Advice Bureau
Citizens Committee for Children of New York
Coalition of Behavioral Health Agencies
Community Health Care Association of New York State, Inc.
Community Resource Exchange
Comunilife, Inc.
Council of Family and Child Caring Agencies
Council of Senior Centers & Services of New York City, Inc.
Day Care Council of New York, Inc.
Disabilities Network of NYC
Disaster Chaplaincy Services, Inc.
DOROT, Inc.
East Side House
Episcopal Community Services DOLI
Episcopal Social Services of New York, Inc.
Eviction Intervention Services
F.E.G.S. Health and Human Services System
Family Home Care Services of Brooklyn & Queens
Federation of Protestant Welfare Agencies
Forestdale, Inc.
Good Shepherd Services
Goodwill Industries of Greater New York and Northern New Jersey, Inc.
Grand Street Settlement
GroupWorks for Education, Inc.

Hamilton-Madison House
HANAC
Heights & Hill Community Council
HELP USA
Henry Street Settlement
Hetrick-Martin Institute
Hispanic Federation of New York City
Home Care Council of New York City
Homeless Services United, Inc.
Hudson Guild
Institute for Community Living, Inc.
Institute for Puerto Rican/Hispanic Elderly
Institute HomeCare Services, Inc.
InterAgency Council of Mental Retardation and Developmental Disabilities Agencies, Inc.
Inwood House
Jamaica Service Program for Older Adults
Jewish Association for Services for the Aged
Jewish Board of Family & Children's Services
Jewish Child Care Association
Jewish Community Council of Greater Coney Island
Jewish Community Relations Council of New York, Inc.
Lawyers Alliance for New York
Leake and Watts Services
Lenox Hill Neighborhood House
Lower East Side Family Union
Lutheran Disaster Response of New York
Madison Square Boys & Girls Club, Inc.
Medical and Health Research Association of New York, Inc.
Mental Health Association of New York City
Morningside Retirement and Health Services, Inc.
National Association of Social Workers, NYC Chapter
Neighborhood Family Services Coalition
New Alternatives for Children
New York AIDS Coalition
New York Asian Women's Center
New York Association for New Americans
New York Board of Rabbis
New York Cares, Inc.
New York City Employment and Training Coalition
New York City Mission Society
New York Disaster Interfaith Services
New York Foundling Hospital
New York Immigration Coalition
New York Urban League
Nonprofit Coordinating Committee of New York
Nontraditional Employment for Women
Northside Center for Child Development
Npower New York, Inc.
One Stop Senior Services

Osborne Association
Palladia, Inc.
Partnership for the Homeless
Phipps Community Development Corporation
Project FIND
Project Renewal, Inc.
Queensboro Council for Social Welfare
Ramapo For Children
Regional Aid for Interim Needs, Inc.
Richmond Home Need Services, Inc.
Safe Horizon
SCO Family of Services
Seamen's Society for Children and Families
Selfhelp Community Services
Sephardic Community Center
Services Now for Adult Person
Shorefront YM-YWHA
Social Concern Community Development Corp.
Special Services for Senior Citizens
Stanley M. Isaacs Neighborhood Center, Inc.
Steinway Child and Family Services
St. Vincent's Services, Inc.
STRIVE
Sunnyside Community Services
Support Center for Nonprofit Management
Supportive Housing Network of New York
The After School Corporation
The Arab-American Family Support Center
The Bridge, Inc.
The Carter Burden Center for the Aging, Inc.
The Committee for Hispanic Children and Families
The Dennesse Corporation
The Salvation Army
The Women's Prison Association and Home
Tremont Community Council Home
Attendant Program
UJA-Federation of New York
United Hospital Fund
United Neighborhood Houses of New York
University Settlement Society of New York City
Urban Pathways
Veritas Therapeutic Community
Visiting Nurse Service of New York
Volunteers of America of Greater New York
WestEnd Intergenerational Residence
Women in Need
Women's Housing & Economic Development Corp.
World Cares Center
YMCA of Greater New York
YWCA of the City of New York



The Voice of the Human Services Community

Human Services Council of New York City, Inc.

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