HSC strengthens New York’s nonprofit human services sector, ensuring all New Yorkers, across diverse neighborhoods, cultures, and generations reach their full potential.

HSC does this by:

Influencing public policy and advocating for adequate funding

Enhancing the capacity of human services organizations to carry out their missions

Acting collectively to establish greater balance in the partnership between the human services sector and government

Giving voice to those we serve, highlighting their struggles and how human services programs help them

Addressing the implications of social, racial, and economic justice issues in human services policy and delivery

Holding government accountable for the needs of all New Yorkers by honoring the commitments made to our communities
## Board of Directors

<table>
<thead>
<tr>
<th>Role</th>
<th>Name</th>
<th>Organization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chair</td>
<td>Joel Copperman</td>
<td>CASES</td>
</tr>
<tr>
<td>Vice Chair</td>
<td>Frederick Shack</td>
<td>Urban Pathways</td>
</tr>
<tr>
<td>Treasurer</td>
<td>Mitchell Netburn</td>
<td>Project Renewal</td>
</tr>
<tr>
<td>Secretary</td>
<td>Dianne Morales</td>
<td>Phipps Neighborhoods</td>
</tr>
</tbody>
</table>

Mark Ackermann  
Lena Alhusseini  
Andrea Anthony  
William Baccaglini  
Joseph Benincasa  
Joel Berg  
Phoebe Boyer  
Steven Choi  
Joel Copperman  
Jess Dannhauser  
William Dionne  
Paul Feuerstein  
Nathaniel Fields  
Lucy Friedman  
David Garza  
Eric Goldstein  
Igal Jellinek  
Ken Jockers  
Jennifer Jones Austin  
Jeremy Kohomban  
Thomas Krever  
Traci Lester  
Sister Paulette  
LoMonaco  
Jennifer March  
Laura Mascuch  
Dianne Morales  
Danielle Moss Lee  
Alan Mucatel  
Sharon Myrie  
Mitchell Netburn  
Joanne Oplustil  
Christy Parque  
Peter Pierri  
Jim Purcell  
Ronald Richter  
Robert Schachter  
Frederick Shack  
Marla Simpson  
Susan Stamler  
Msgr. Kevin Sullivan  
Eileen Torres  
Bobby Watts  
Philip Weinberg  
Judy Zangwill  
Michael Zisser  
Ariel Zwang
Friends,

Over the past year, HSC has made great strides in increasing the reach and impact of our sector’s voice. We have focused on telling the story of the human services sector beyond our field, showing the critical role our organizations play in building and supporting the wellbeing of New York’s communities.

Our “Call to Action” Commission Report, released this year, envisions a roadmap for a thriving human services sector through a series of achievable recommendations that the human services sector, government, and other stakeholders can implement to bring our sector back from the brink.

Organizations nationally are recognizing our leadership, inviting us to speak about our vision and strategy at conferences and events in communities across the country. Our thoughtfully constructed approach and relentless mantra about the broken elements of our service delivery system are finally starting to shift the conversation around human services nonprofits in the public arena.

We helped get New York’s historic $15 minimum wage passed; a policy change that will have long term positive implications on poverty rates. We used the opportunity to talk about human services workforce needs through the #15andFunding statewide campaign. We advocated for, and received, another $50 million in FY17 for the Nonprofit Infrastructure Capital Investment Program (NICIP), which will help providers across the State make much-needed capital improvements and
technology upgrades needed to enhance their ability to serve New Yorkers. We also organized a City focused campaign that laid the groundwork and built support within City Council to address our rising business costs.

As we look ahead to next year and beyond, HSC will continue to drive the sector forward by skillfully narrating the struggles and realities of our sector, maintaining strong relationships with our government partners, and building partnerships with new allies.

We look forward to continuing our work with you to advance the human services agenda in the years to come so that we can better serve New York and our communities. As always, we thank our funders, supporters, partners, allies, volunteers, members, Board, and staff for their many contributions to HSC and the sector.

Allison Sesso
Executive Director

Joel Copperman
Board Chair
Friends and colleagues,

I am honored to step in as Chair of the Human Services Council, an organization that serves as a critical conduit to government and as the voice of our sector. I am also honored to follow Joel Copperman, whose hard work and dedication contributed greatly to HSC’s leadership successes.

We are at a critical juncture, and I am counting on your continued support of HSC. Our voice must be heard, and our good work must be appreciated and supported.

HSC tells the collective story of our effective and often underappreciated efforts. We remind our public sector partners that we are on the front lines, entrenched in communities, dealing with the most intractable of social problems. And, we are effective in our partnership with government because of the generosity of millions of individual donors and committed philanthropists who support our work. We deserve to be treated fairly.

Your leadership and your engagement makes the work of HSC possible. Thank you.

Jeremy Kohomban
Incoming Board Chair
HSC works to communicate all the ways in which the human services sector benefits all New Yorkers, how vital these organizations are to New York’s neighborhoods, and how the wellbeing of the sector is crucial to a thriving City and State.

Reinvesting in Human Services

New York’s human services nonprofits sector employ 200,000 workers who work to build and maintain the wellbeing and support the health of New Yorkers every day so they can maximize their potential and contribute to their communities.

HSC works in partnership with our members to advocate for City and State budgets that anticipate and allocate for the community needs we can see ahead.
Improving Systems and Services

HSC works on improving the relationship between the public sector and the nonprofit human services sector, strengthening our collective ability to build wellbeing for a thriving New York. We advocate for policies that let nonprofits continue to serve their communities well. Our focus areas include ensuring meaningful collaboration in the design of programs, appropriate funding for services, and contractual flexibility.

Disaster Preparedness

HSC works to increase the disaster readiness and resiliency of New York’s human services sector so they are able to efficiently and effectively help their communities after a disaster. We represent the sector in discussions with government officials to ensure close coordination on disaster preparedness and response activities and work to share information from the sector with policy-makers.
HSC members build, shore up, and restore **wellbeing** so that all New Yorkers can meet their full potential and fully contribute to their communities.

Human services organizations do this by helping New Yorkers thrive at every stage of life, from infancy to early childhood, in the school-age years, through adulthood, and later in life. Whether directly or indirectly, these skilled professionals provide the services and leadership required for every New Yorker to benefit from programs and policies that foster social, emotional, and physical wellbeing.

New York relies on the sector’s collective expertise, acquired through decades of research, planning, and innovation, to address the State’s most pressing challenges.

Human services are most effective when they can partner with the public sector to promote and protect the initiatives that foster this potential. HSC makes this possible by serving as a bridge between these organizations and policymakers.
Commission Report

Released in February 2016, our “Call to Action” Commission Report has largely set out the vision for necessary change and positioned HSC as a leader in nonprofit issues. The report addresses issues of underfunding and lack of investment in our sector. It outlines major problems and provides recommendations that are designed to work together to bring the sector back from the brink. The report is quoted throughout the human services sector across the country – our opinion is being sought out and it is being heard.

New York Nonprofits in the Aftermath of FEGS: A CALL TO ACTION
HSC co-led the 15andFunding Campaign, along with the Fiscal Policy Institute (FPI) and FPWA, to advocate for the inclusion of human services workers in the minimum wage increase to $15 per hour, as well as ensure the full funding of this increase through contracts at the State level. The campaign included over 80 organizations from across New York State, ranging from direct service providers to smaller statewide coalitions. Although our sector did not receive an increase in funding in contracts for the minimum wage, the campaign was successful in having human services workers included in the State mandate. We will continue to advocate for a funding commitment from the State to account for the wage increase.
Nonprofit human services organizations are an economic engine, employing roughly 18 percent of the State's workforce. Unfortunately, chronic underfunding of our sector, coupled with widely held misperceptions about the true cost of high-quality services, has left our infrastructure outdated and, in some cases, in disrepair. HSC advocated for the unprecedented Nonprofit Infrastructure Capital Investment Program (NICIP), funded at $50 million in FY16 and another $50 million in FY17. This is a monumental step towards strengthening our human services delivery system and will help service providers across the State make much-needed capital improvements and technology upgrades, which will enhance their ability to serve New Yorkers.
Members

AARP New York
American Italian Cancer Foundation
American Red Cross in Greater New York
Asian American Federation
Association for a Better New York
Baltic Street AEH, Inc.
Barrier Free Living
Black Agency Executives
Black Veterans for Social Justice, Inc.
BronxWorks, Inc.
Brooklyn Community Services
Brooklyn Kindergarten Society
Business Outreach Center Network, Inc.
CAMBA
Care for the Homeless
CASES
Catholic Charities Brooklyn and Queens
Catholic Charities Community Services, Archdiocese of New York
Catholic Charities of the Archdiocese of New York
Center Against Domestic Violence
Center for Children’s Initiatives
Center for Family Representation, Inc.
Center for Independence of the Disabled in New York
Center for Urban Community Services, Inc.
Child Development Support Corporation
Children’s Defense Fund-New York
Child Welfare Organizing Project, Inc.
Citizens’ Committee for Children of New York, Inc.
City Harvest
Coalition for Asian American Children and Families
Community Access, Inc.
Community Agency for Senior Citizens, Inc.
Community Health Care Association of New York State
Community Resource Exchange Comunilife, Inc.
Council of Family and Child Caring Agencies
Counseling Service of Eastern District New York
Day Care Council of New York, Inc.
Diaspora Community Services, Inc.
Downtown Brooklyn Partnership
Drug Policy Alliance
East Side House
Education and Research Foundation of the Better Business Bureau of Metropolitan New York, Inc.
Edwin Gould Services for Children & Families
Encore Community Services
Espoir Youth Program, Inc.
ExpandED Schools
Families on the Move of New York City, Inc.
Family Focus Adoption Services
FDNY Foundation
Fedcap Rehabilitation Services
Federation of Protestant Welfare Agencies
Good Shepherd Services
Goodwill Industries of Greater New York and Northern New Jersey, Inc.
Graham Windham
Grand Street Settlement
HANAC
Harlem Dowling - West Side Center for Children and Family Services
Harlem Grown
Harlem RBI
HeartShare St. Vincent’s Services, Inc.
Heights and Hills
HELP USA
Henry Street Settlement
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<td>Hetrick-Martin Institute</td>
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<td>New York Foundling</td>
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<td>New York Immigration Coalition</td>
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<td>Nonprofit Coordinating Committee of New York</td>
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<td>Nonprofit Finance Fund</td>
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<td>InterAgency Council of Developmental Disabilities Agencies, Inc.</td>
<td>Nontraditional Employment for Women</td>
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<td>Inwood House</td>
<td>Northern Manhattan Improvement Corporation</td>
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<td>JCCA</td>
<td>Partnership for Afterschool Education</td>
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<td>Jewish Association Serving the Aging</td>
<td>Partnership with Children</td>
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<td>Jewish Community Council of Greater Coney Island</td>
<td>Phipps Neighborhoods</td>
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<td>Jewish Community Relations Council of New York, Inc.</td>
<td>Project FIND / Find Aid for the Aged, Inc.</td>
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<td>Lantern Community Services</td>
<td>Project Hospitality, Inc.</td>
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<td>Lawyers Alliance for New York</td>
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<td>Leake and Watts Services</td>
<td>Public Health Solutions</td>
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<td>Legal Action Center</td>
<td>Queens Community House</td>
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<td>Legal Information for Families Today</td>
<td>Safe Horizon</td>
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<td>LIFT - New York</td>
<td>SCO Family of Services</td>
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<td>Lighthouse Guild</td>
<td>Seamen’s Society for Children and Families</td>
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<td>LiveOn NY</td>
<td>Search and Care, Inc.</td>
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<td>Lower East Side Family Union</td>
<td>Seedco</td>
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<td>LSA Family Health Service, Inc.</td>
<td>Services for the UnderServed</td>
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<td>Madison Square Boys &amp; Girls Club, Inc.</td>
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<td>Mental Health Providers of Western Queens, Inc.</td>
<td>Sky Light Center</td>
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<td>MercyFirst</td>
<td>St. John’s Place Family Center, HDFC</td>
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<td>Stanley M. Isaacs Neighborhood Center, Inc.</td>
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<td>Midwood Development Corporation</td>
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<td>Morningside Retirement and Health Services, Inc.</td>
<td>Sunnyside Community Services Support Center</td>
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<td>National Association of Social Workers, NYC Chapter</td>
<td>Supportive Housing Network of New York</td>
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<td>Nazareth Housing, Inc.</td>
<td>The Actors Fund</td>
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<td>Neighborhood Family Services Coalition</td>
<td>The Arab-American Family Support Center</td>
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<td>New Alternatives for Children</td>
<td>The Bridge</td>
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<td>New York Asian Women’s Center</td>
<td>The Carter Burden Center for the Aging, Inc.</td>
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<td>New York Cares, Inc.</td>
<td>The Children’s Aid Society</td>
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<td>New York City Employment and Training Coalition</td>
<td>The Children’s Village</td>
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<td>New York City Mission Society</td>
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<td>New York Disaster Interfaith</td>
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The Coalition for Behavioral Health
The Committee for Hispanic Children and Families, Inc.
The Dennelisse Corporation
The Educational Alliance, Inc.
The Fortune Society
The Hebrew Educational Society
The Jewish Board
The New York Academy of Medicine
The Osborne Association
The Partnership for Palliative Care
The Salvation Army
Turning Point Brooklyn
UJA-Federation of New York
United Neighborhood Houses of New York
University Settlement Society of New York
Urban Pathways, Inc.
Urban Resource Institute
Vera Institute of Justice, Inc.
Volunteers of America - Greater New York
West End Residences HDFC, Inc.
William Hodson Community Center, Inc.
Win
YMCA of Greater New York
You Gotta Believe!
YWCA of the City of New York

Funders

The Altman Foundation
The Booth Ferris Foundation
The Clark Foundation
The Leona M. and Harry B. Helmsley Charitable Trust
IBM
The Kresge Foundation
New York City Department of Health and Mental Hygiene
The New York City Council
The New York Community Trust
UJA - Federation of NY
United Way of New York City

Organizations & Corporate Donors

$14,000+
Capalino+Company

$5000+
UJA-Federation of New York
University Settlement Society of New York
Win
YMCA of Greater New York

$2000-$4999
Association for a Better New York
Cammeby’s International Catholic Charities of the Archdiocese of New York
Fortis Property Group
Good Shepherd Services
Hudson Guild
IBM Corporation
JCCA
Lighthouse Guild
Manatt, Phelps & Phillips LLP
Partnership with Children
Phipps Neighborhoods
Project Renewal
Public Health Solutions
The Coalition for Behavioral Health
The Jewish Board
United Neighborhood Houses of New York
Urban Pathways, Inc.

$1000-$1999
CAMBA
Citizens’ Committee for Children of New York, Inc.
EisnerAmper
Goodwill Industries of Greater New York and Northern New Jersey, Inc.
Henry Street Settlement
LiveOn NY
National Association of Social Workers, NYC Chapter
New York Foundling
Nonprofit Coordinating Committee of New York
Safe Horizon
Schall & Ashenfarb
Stanley M. Isaacs Neighborhood Center, Inc.
Support Center | Partnership in Philanthropy
The Children’s Aid Society
The World Wide Group
Unemployment Services Trust
United Neighborhood Houses of New York
United Way of New York City
YWCA of the City of New York

$500-$999
AARP New York
Brand K Partners LLC
BronxWorks, Inc.
Brooklyn Community Services
CASES
Catholic Charities Brooklyn and Queens

Center for Family Representation, Inc.
Center for Urban Community Services, Inc.
Community Health Care Association of New York State
Council of Family and Child Caring Agencies
Day Care Council of New York, Inc.
Fedcap Rehabilitation Services
Federation of Protestant Welfare Agencies
Frenkel Benefits, LLC
Grand Street Settlement
Hamilton-Madison House
Harlem RBI
Hetrick-Martin Institute
Jewish Association Serving the Aging
Jewish Community Council of Greater Coney Island
Leake and Watts Services
Lower East Side Family Union
Northern Manhattan Improvement Corporation
NYU Silver School of Social Work
Risa Heller Communications
The Arab-American Family Support Center
The Bridge
The Carter Burden Center for the Aging, Inc.
The Children’s Village
Urban Resource Institute

$200-$399
Altman Strategies, LLC
Barrier Free Living
Care for the Homeless
Children’s Defense Fund-New York
Coalition for Asian American Children and Families
Comunilife, Inc.
Crystal & Company
Curbcut Urban Partners
Individual Donors

$5,000+  
Benjamin Shaoul

$3,000-$4,999  
Phoebe Boyer  
James Capalino

$1,000-$2,999  
Eric Goldstein  
Michael Zisser

$750-$999  
Kathryn Croft

$500-$749  
Jess Dannhauser  
Thomas Krever  
Vincent Lenza  
Alan Mucatel  
Mitchell Netburn  
Lisa Philip  
Allison Sesso  
Marla Simpson

$300-$499  
Gordon Campbell  
Cynthia Dames  
Lucy Friedman  
David Hansell  
William Hibsher  
Ken Jockers  
James Krauskopf  
David Lebenstein  
Robert O. Lehrman  
Kenneth Liebman  
Paulette LoMonaco  
John MacIntosh  
Dianne Morales  
Marla Simpson  
Alan B. Siskind  
Eileen Torres  
Sue Waterbury  
William Weisberg

$100-$299  
Andrea Anthony  
Bill Baccaglini  
Joel Berg  
David Birdsell  
Eric Brettschneider  
Mary Pender Greene  
Jennifer Jones Austin  
Jeremy Kohomban  
Brenda Loya  
Laura Mascuch  
Sharon Myrie  
Jack Newhouse  
Hayyim Obadyah  
Joanne M. Oplustil  
Alison Overseth  
Christy Parque  
Peter Pierri  
Ellen Rautenberg  
Ronald Richter  
Daniel Rosenthal  
Frederick Shack  
Jon Small  
Susan Stamler  
Travis Terry  
Nancy Wackstein  
Ariel Zwang

Up to $99  
Jim Purcell  
Ava Rosenblatt  
Cynthia Tao  
Jason Wu
ALLISON SESSO, Executive Director, joined HSC in 2003 and was appointed as ED in 2014. During her tenure at HSC she has led negotiations with City and State government around the provision of Cost of Living Adjustments for nonprofit workers and partnered with the Office of the Deputy Mayor for Health and Human Services on the development and implementation of a range of policy and procedural changes aimed at streamlining the relationship between nonprofits and government. She has led advocacy efforts to protect investments in critical programs and is an expert on the budget process and has extensive knowledge of human services funding streams. Allison is also the Board Chair of the nonprofit Hollaback!, an international movement dedicated to ending street harassment. She holds an MPA from CUNY Baruch’s School of Public Affairs.

MICHELLE JACKSON, Deputy Director and General Counsel, joined HSC in 2008. Ms. Jackson graduated from Suffolk University Law School in Boston, earning a J.D. with a concentration in International Law. During law school, she interned for the International Consortium for Law and Development and volunteered for Shelter Legal Services, where she provided free legal aid to indigent women at Rosie’s Place. As an AmeriCorps Bonner Leader, she worked with community agencies at her college to create social justice programming, volunteer opportunities, and outreach.
DAVID NG, Government and External Relations Manager, joined the Human Services Council in February 2015. He previously served as Chief of Staff in the New York State Assembly and as an External Relations Specialist in the New York State Senate working on various legislative priorities, state budgets, and issue campaigns. Prior to working in government, he worked as a community organizer focusing on housing, immigration, and community development. He currently serves as a Board Member of Korean Americans for Political Advancement. He holds a B.A. in Political Science & Economics from Binghamton University.

TRACIE ROBINSON, Policy Analyst, joined the Human Services Council in October of 2014. She has a diverse professional background that includes legislative advocacy in both the nonprofit and for-profit sectors. Most recently, Tracie served as Director of Policy and Development at EdisonLearning, where she drafted legislation, managed lobbyists, and made policy recommendations in the areas of education funding, high school dropout prevention, and school accountability. Prior to joining EdisonLearning, she worked for several government agencies, a Washington-based nonprofit organization that promotes government transparency, and an international nonprofit organization specializing in education, health, and human development. She holds a JD from George Washington University.
MARISA SEMENSOHN, Policy Associate, joined HSC in 2014. She received her MS in Urban Policy Analysis and Management at the New School’s Milano School, focusing on food policy, urban development, and design. Before joining HSC, Marisa worked on projects with the NYC Mayor’s Office of Food Policy, anti-hunger organizations, as well as nonprofit art collaboratives.

LUIS SAAVEDRA, Executive Assistant, joined HSC in October 2015. Prior to joining HSC, he worked as an immigrant rights advocate at the New York State Youth Leadership Council (NYSYLC). He has also interned at Immigrant Health and Cancer Disparities Service, where he had a remarkable experience with cancer patients. Luis majored in Anthropology at Lehman College and hopes to pursue Medical Anthropology at the graduate level.

IONA TAN, Communications Associate joined HSC in September 2016, after graduating from NYU with a B.S. in Media, Culture, and Communication. She has interned and taught at youth-centric organizations, including University Settlement at Houston Street Center and Art and Resistance Through Education (ARTE).

JASON WU, Membership Services Manager, joined HSC in 2013. Mr. Wu received an MSW from the Silberman School of Social Work. As a social work intern, he worked at HSC and at FEGS Health and Human Services. Prior to joining HSC, Mr. Wu worked at the New York Asian Women’s Center.
Volunteers
Clifford Augustin  Caitlin Orzeck-Byrnes
Edith Herwitz    Sarah Yo
Annie McGrath

Key Consultants

CEK SOLUTIONS, owned and operated by Caron Katz, CPA, is devoted to improving the operational efficiencies of small to mid-sized organizations. She works to create customized, affordable solutions for bookkeeping and financial management.

RISA HELLER COMMUNICATIONS is a leading full-service communications and public affairs consultancy based in New York City. The firm develops and executes strategic communications campaigns on behalf of HSC and its members, with an emphasis on raising awareness of the importance of nonprofit human services organizations and the need for continued government investment in this sector.

DANIEL ROSENTHAL led HSC’s effort to convene the human services sector’s post-Sandy efforts, including identifying unmet needs and developing recommendations for disaster recovery and preparation. He also consults with nonprofit organizations on strategic planning, government affairs, and fundraising.

HAYYIM OBADYAH has returned to HSC to help improve the sector’s capacity to deliver human services in the event of a disaster. He has worked with a variety of nonprofits in disaster recovery services, grant and contract management, program development, budgeting, and strategic planning.
### Statement of Financial Position

**Fiscal Year 2016**

<table>
<thead>
<tr>
<th></th>
<th>6/30/2016</th>
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<tbody>
<tr>
<td><strong>Assets</strong></td>
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<tr>
<td>Cash and cash equivalents</td>
<td>740,653</td>
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<td>Grants and other receivables</td>
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<td>Prepaid expenses</td>
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<td>Property and equipment</td>
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<tr>
<td><strong>Total assets</strong></td>
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<tr>
<td><strong>Liabilities</strong></td>
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<tr>
<td>Accounts payable and accrued expenses</td>
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<td>Deferred income</td>
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<td><strong>Total liabilities</strong></td>
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<td>Unrestricted</td>
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<td><strong>Total liabilities and net assets</strong></td>
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### Statement of Financial Activity

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<th>6/30/2016</th>
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<td>Public support and revenue</td>
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<td>Membership Dues</td>
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<td>Government grants &amp; contracts</td>
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<td>Foundation grants</td>
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<td>Contributions</td>
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<td>Special events income</td>
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<td>Interest income</td>
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<td>Net assets released from restrictions</td>
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<td>Total public support and revenue</td>
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<tr>
<td>Program services</td>
<td>865,571</td>
<td>633,222</td>
</tr>
<tr>
<td>Management and general</td>
<td>74,503</td>
<td>88,488</td>
</tr>
<tr>
<td>Fundraising</td>
<td>75,394</td>
<td>111,918</td>
</tr>
<tr>
<td>Total expenses</td>
<td>1,015,467</td>
<td>833,628</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>633,841</td>
<td>118,806</td>
</tr>
</tbody>
</table>