OFFICERS

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Joel Copperman

Vice Chair
Frederick Shack

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Richard Altman

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Brooklyn Community Services

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CAMBA

Robert Siebel *
Catholic Charities Brooklyn and Queens

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Catholic Charities of the Archdiocese of New York

Joel Copperman *
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Jennifer March
Citizens’ Committee for Children of New York, Inc.

Valyrie K. Laedlein
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Council of Senior Centers & Services of New York City, Inc.

Andrea Anthony *
Day Care Council of New York, Inc.

Gabriel Sayegh
Drug Policy Alliance

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Gail A. Magaliff *
FEGS Health and Human Services

Sister Paulette LoMonaco *
Good Shepherd Services

Jess Dannhauser
Graham Windham

David Garza *
Henry Street Settlement

Thomas Krever *
Hetrick-Martin Institute

Jose Calderon
Hispanic Federation, Inc.

Christy Parque
Homeless Services United

Ken Jockers
Hudson Guild

Suleika Cabrera-Drinane
Institute for the Puerto Rican/Hispanic Elderly, Inc.

Peter Pierri
InterAgency Council of Developmental Disabilities Agencies, Inc.

Richard Altman *
Jewish Child Care Association of New York

Alan Mucatel
Leake and Watts Services

Mark G. Ackermann
Lighthouse Guild

Ralph Dumont *
Lower East Side Family Union

Robert Schachter
National Association of Social Workers, NYC Chapter

Joel Berg
New York City Coalition Against Hunger

William Baccaglini
New York Foundling

Michael Clark
Nonprofit Coordinating Committee of New York

Antony Bugg-Levine
Nonprofit Finance Fund

Dianne Morales
Phipps Neighborhoods

Mitchell Netburn *
Project Renewal

Ellen Rautenberg *
Public Health Solutions

Joan Serrano Laufer

Ariel Zwang
Safe Horizon

Philip Weinberg
STRIVE

Judy Zangwill
Sunnyside Community Services

Ted Houghton *
Supportive Housing Network of New York

Joseph Benincasa
The Actors Fund of America

Lucy Friedman
The After-School Corporation

Lena Alhusseini
The Arab-American Family Support Center

Jeremy Kohomban
The Children’s Village

Philip Saperia
The Coalition of Behavioral Health Agencies, Inc.

Elba Montalvo*
The Committee for Hispanic Children and Families, Inc.

John Ruskay *
UJA-Federation of New York

Nancy Wackstein
United Neighborhood Houses of New York

Michael H. Zisser *
University Settlement Society of New York

Frederick Shack *
Urban Pathways, Inc.

Jack Lund
YMCA of Greater New York

as of 6/30/14

*Members of HSC’s Executive Committee
MISSION STATEMENT

The Human Services Council strengthens the not-for-profit human services sector’s ability to improve the lives of New Yorkers in need.

The Human Services Council does this by:

• Enhancing the capacity of human services organizations to carry out their missions
• Acting collectively to establish greater balance in the partnership between the human services sector and government
• Influencing public policy and advocating for adequate funding for human services
• Addressing the implications of social, racial, and economic justice issues in human services policy and delivery
• Giving voice to those we serve, highlighting their struggles and how human services programs help them
• Holding government accountable for the needs of all New Yorkers by honoring the commitments made to our communities.

FRIENDS,

This has been a year of great change. New York City has a new Mayor and City Administration. And, after 11 years, HSC has a new Executive Director. We thank Michael Stoller, HSC’s previous Executive Director, for his years of dedication to HSC, our members, and New Yorkers. His leadership prepared us for continued success in the coming years.

These changes energize and excite us. Over the last year, we’ve seen the release of HHS Accelerator, a re-imagining of the City’s procurement system and the culmination of years of work between HSC and the City. The City budget passed without the annual budget dance, paid sick time is now available for New Yorkers, and Universal Pre-Kindergarten is becoming a reality. And we finally received a small investment in the form of a Cost of Living Adjustment for our lowest paid employees from the State. These advances are important and they are just the beginning.

We are leveraging our successes and taking the opportunity to re-envision the relationship between our sector and government. Human services organizations increasingly face financial instability due to rising costs and stagnant investment from our government partners. Even so, we continue to make critical contributions to New York as job creators, community builders, service providers, and more.

Greater investment in the long term financial stability of the sector that keeps our communities strong and vibrant must be made in the year ahead. Join us in our efforts to highlight the triumphs and struggles of this critical industry that repeatedly connects individuals and families to opportunities, offers invaluable caring services to our elderly and youth, and moves communities forward in spite of mounting inequalities.

We look forward to continuing our work with you to advance the human services agenda so that we can better serve New Yorkers and our communities. As always, we thank our supporters, partners, allies, volunteers, members, Board, and staff for their many contributions to HSC and the sector.

Joel Copperman, Board Chair

Allison Sesso, Executive Director
As the voice of the human services community, HSC is the only organization that passionately advocates for the needs of New York’s nonprofit human services industry as a whole. On behalf of the sector, we:

**Strengthen Government Relations & Advocacy:** HSC protects and strengthens the human services sector by seeking and creating opportunities to improve the relationship between government and nonprofits, monitoring government actions, and raising concerns when proposals negatively impacting the sector arise. Further, HSC leads conversations with City and State government to improve our working partnership and develop solutions to sector-wide challenges.

**Improve Visibility and Recognition:** HSC seeks to alter the public perception of nonprofit human services organizations so they are recognized as essential providers of support for New Yorkers in need. HSC works with our members and others to compile compelling stories and data that demonstrate the sector’s effectiveness and necessity and uses traditional and social media to share the message.

**Convene Coalitions of Stakeholders:** HSC gathers the sector and key allies in academia, business, and philanthropy to identify issues and brainstorm solutions to allow nonprofits to thrive. For example, HSC works with stakeholders to streamline State and City procurement processes and promote innovative solutions to simplify reporting. These efficiencies create savings that can be re-invested in core programs.

**Build Member Capacity:** HSC conducts expert trainings, empowering members to be their own advocates, and offers access to free/discounted trainings, conferences, and services to strengthen their infrastructure. As an authority on a variety of sector-related issues, HSC also provides technical assistance on government related policies and compliance, and shares timely analyses of issues affecting nonprofits as they arise.

**Improve Disaster Recovery, Preparedness, and Coordination:** Post-Sandy, HSC coordinated the sector’s response with government and philanthropies to facilitate recovery for New Yorkers. In 2014, as unmet needs were being addressed, HSC transitioned its work to coordinate stakeholders around preparing for future disasters, particularly focusing on creating a human services Disaster Plan that includes coordinating with our government partners.
TOP ACCOMPLISHMENTS

HSC is the voice of the human services community. We used our voice to **access** key legislators, media, and other stakeholders; **educate** various audiences about client and sector needs; **influence** and alter the conversation around human services issues; and **impact** policies that affect the sector. Below are highlights of the work we accomplished in 2013-2014.

**ACCESS**
In March, HSC coordinated a day of meetings in Albany to gain support for a salary adjustment for human services workers with NY State Legislators. That same month, HSC held a networking event with newly-appointed City officials including:

- Deputy Mayor for Health & Human Services Lilliam Barrios-Paoli
- Deputy Mayor for Strategic Policy Initiatives Richard Buery
- Director of the Mayor's Office of Operations Mindy Tarlow
- All of the relevant Human Services Commissioners. All in all, over 10 government appointees attended along with almost 150 human services leaders.

**EDUCATE**
On the first anniversary of Superstorm Sandy, HSC convened 130 leaders from 80 agencies in the human services sector, academia, government, and philanthropies to discuss the sector's role in disaster response and recovery. At this forum, HSC released a Sandy survey report, which was created with Baruch College's School of Public Affairs, and captured the role and challenges of nonprofits in recovery efforts, and included recommendations to improve future response efforts.

The forum and report resulted in a great deal of media coverage focused on the critical role of the nonprofit sector post-disaster. Overall, the event generated almost a thousand social media (re) posts and (re)tweets, and nine articles in local and national media outlets.
INFLUENCE
In January, HSC released a set of recommendations around Superstorm Sandy recovery, garnered from members involved in recovery efforts.

In October, HSC released recommendations based on its Nonprofit Summit held earlier in the year, which assembled almost 200 stakeholders to discuss how to change the culture and practices that keep the sector from thriving. The 15 public policy recommendations address the underlying flaws in the human services delivery system, including issues in the areas of procurement, performance, and pay — and also include new ideas to improve the advocacy strategies of the human services community.

Additionally, HSC continued its radio show, Human Services News and Views after switching radio stations – the show is now hosted on WVOX – 1460 AM. The show explores a range of topics related to the provision of human services and the needs of New Yorkers with guests from the sector, government, media, philanthropies, and business.

IMPACT
HSC monitored and influenced the passage of NYC Lobby Law reforms in December. These reforms will simplify reporting rules, enabling organizations to better comply with the law and lessening the burdens related to reporting on nonprofit organizations.

HSC was involved in creating the Nonprofit Revitalization Act and advocating for its passage. This act, passed in December, enhanced nonprofit governance and oversight to prevent fraud and improve public trust, while reducing outdated burdens on nonprofits.

In March, the State budget included a salary adjustment for some direct care workers. While not a full Cost of Living Adjustment, the adjustment is the first increase in six years for human services workers and HSC is continuing work with its government partners to see a full-fledged adjustment adopted in the future.
H S C M E M B E R S

AARP New York
AfterSchool Works! New York
American Red Cross in Greater New York
Asian American Federation
Association for a Better New York
Baltic Street AEH, Inc.
Barrier Free Living
BHRAGS Home Care Corporation
Black Agency Executives
Black Veterans for Social Justice, Inc.
Bronx Jewish Community Council
BronxWorks, Inc.
Brooklyn Community Services
Brooklyn Kindergarten Society
Business Outreach Center Network, Inc.
CAMBA
Care for the Homeless
Career Gear
Catholic Charities Brooklyn and Queens
Catholic Charities Community Services,
Archdiocese of New York
Catholic Charities of the Archdiocese of New York
CASES
Center for Children’s Initiatives
Center for Family Representation, Inc.
Center for Independence of the Disabled in New York
Center for Urban Community Services, Inc.
Child Development Support Corporation
Child Welfare Organizing Project, Inc.
Children’s Defense Fund-New York
Citizens’ Committee for Children of New York, Inc.
Coalition for Asian American Children and Families
Community Access, Inc.
Community Agency for Senior Citizens, Inc.
Community Health Care Association of New York
Community Resource Exchange
Comunilife, Inc.
Council of Family and Child Caring Agencies
Council of Senior Centers & Services of New York City, Inc.
Counseling Service of Eastern District New York
Day Care Council of New York, Inc.
Diaspora Community Services, Inc.
District Three Youth & Adults, Inc.
Downtown Brooklyn Partnership
Drug Policy Alliance
East Side House
Education and Research Foundation of the Better Business Bureau of Metropolitan New York, Inc.
Episcopal Social Services of New York, Inc.
Families on the Move of New York City, Inc.
Family Focus Adoption Services
FDNY Foundation
Federation of Protestant Welfare Agencies
FEGS Health and Human Services
Forestdale, Inc.
Good Shepherd Services
Goodwill Industries of Greater New York and Northern New Jersey, Inc.
Graham Windham
HANAC
Harlem RBI
Heights and Hills
HELP USA
Henry Street Settlement
Hetrick-Martin Institute
Hispanic Federation, Inc.
Homeless Services United
Hudson Guild
Institute for the Puerto Rican/Hispanic Elderly, Inc.
InterAgency Council of Developmental Disabilities Agencies, Inc.
Inwood House
Jewish Association Serving the Aging
Jewish Board of Family & Children’s Services
Jewish Child Care Association of New York
Jewish Community Council of Greater Coney Island
Jewish Community Relations Council of New York, Inc.
Lawyers Alliance for New York
Leake and Watts Services
Legal Information for Families Today
LIFT- New York
Lighthouse Guild
Little Sisters of the Assumption Family Health Service, Inc.
Lower East Side Family Union
Madison Square Boys & Girls Club, Inc.
Mental Health Providers of Western Queens, Inc.
MercyFirst
Metropolitan Council on Jewish Poverty
Midwood Development Corporation
Morningside Retirement and Health Services, Inc.
National Association of Social Workers, NYC Chapter
Nazareth Housing, Inc.
Neighborhood Family Services Coalition
New Alternatives for Children
New York City Coalition Against Hunger
New York City Employment and Training Coalition
New York City Mission Society
New York Disaster Interfaith Services
New York Families for Autistic Children, Inc.
New York Foundling
New York Immigration Coalition
New Yorkers for Fiscal Fairness
Nonprofit Coordinating Committee of New York
Nonprofit Finance Fund
Nontraditional Employment for Women
Northern Manhattan Improvement Corporation
Palladia, Inc.
Partnership for Afterschool Education
Phipps Neighborhoods
Phoenix House Foundation
Project FIND / Find Aid for the Aged, Inc.
Project Hospitality, Inc.
Project Renewal
Public Health Solutions
Ramapo For Children
Safe Horizon
Safe Space NYC, Inc.
Samaritan Village, Inc.
SCO Family of Services
Sea Men’s Society for Children and Families
Search and Care, Inc.
Selfhelp Community Services
Sky Light Center
St. John’s Place Family Center, HDFC
St. Vincent’s Services, Inc.
Staten Island Neighborhood Center, Inc.
Staten Island Center for Independent Living, Inc.
Staten Island Community Services
Friendship Club, Inc.
Staten Island NFP Association, Inc.
Steinway Child and Family Services
STRIVE
Sunnyside Community Services
Support Center for Nonprofit Management, Inc.
Supportive Housing Network of New York
The Actors Fund of America
The After-School Corporation
The Arab-American Family Support Center
The Bridge
The Carter Burden Center for the Aging, Inc.
The Children’s Aid Society
The Children’s Village
The Coalition of Behavioral Health Agencies, Inc.
The Dennelisse Corporation
The Hebrew Educational Society
The New York Academy of Medicine
The Osborne Association
The Salvation Army
UJA-Federation of New York
United Neighborhood Houses of New York
University Settlement Society of New York
United Way
Varied Internship Program
Vera Institute of Justice, Inc.
Visiting Neighbors
Voices of Community Activist and Leaders
Volunteers of America - Greater New York
West End Residences HDFC, Inc.
William Hodson Community Center, Inc.
Women in Need, Inc.
YMCA of Greater New York
You Gotta Believe!
YWCA of the City of New York

### ORGANIZATIONS & CORPORATE DONORS

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<tr>
<th>Amount</th>
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<tbody>
<tr>
<td>$10,000+</td>
<td>IBM Corporation, UJA-Federation of New York</td>
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<td>$5,000 - $9,999</td>
<td>Anonymous</td>
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### INDIVIDUAL DONORS

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<tr>
<td>$1,000+</td>
<td>Carol Kellermann, Michael Stoller</td>
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<td>$750 - $999</td>
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<td>$500 - $749</td>
<td>Mark G. Ackermann, David S. Birdsell, Joel Copperman, Diane Eckstein, Thomas Krever, Mitchell Netburn, Lisa Philip, Nancy Solomon</td>
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<td>$300 - $499</td>
<td>Dorothy Davies, Brenda Earl, Paul Feuerstein, Theodore Klingos, Gail A. Magalif, Elizabeth Sheehan, Robert Siebel, Wanda Wooten</td>
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<tr>
<td>UP TO $99</td>
<td>Antony and Dr. Ahadi Bugg-Levine, Michelle Jackson, Joan Serrano-Lauer, Jim Purcell, Robert Schachter, Marisa Semenohn, Cynthia Tao, Elizabeth Wolff, Jason Wu</td>
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</tbody>
</table>
Supportive Housing Network of New York
The Children’s Village
The Coalition of Behavioral Health Agencies, Inc.
United Neighborhood Houses of New York
United Way of New York City
YWCA of the City of New York

$400 - $899
Cassidy Turley
CASES
Center for Urban Community Services, Inc.
Community Health Care Association of New York
State
Council of Family and Child Caring Agencies
Council of Senior Centers & Services of New York
City, Inc.
Day Care Council of New York, Inc.
doGreat
Federation of Protestant Welfare Agencies
Frenkel Benefits, LLC
Harlem RBI
Hetrick-Martin Institute
Jewish Association Serving the Aging
Jewish Community Council of Greater Coney
Island

$100 - $399
Barrier Free Living
Brooklyn Community Services
Care for the Homeless
Center for Children’s Initiatives
Children’s Defense Fund-New York
CLG Consulting
Coalition for Asian American Children and Families
Diaspora Community Services, Inc.
East Side House

H S C V O L U N T E E R S

HSC also thanks our volunteers and interns whose dedicated work in communications, policy, development, membership, administration, and information technology contributed greatly to HSC’s success. Your commitment and service is greatly appreciated.

• Kara Blake
• Victoria Cheung
• Shannon Cleven
• Deborah Gagne
• Kristin Kelsch
• Zachary Manley
• Alison Murray
• Krestal Naibee
• Stephanie Quito
• Nicolette Rainone
• Gerald Reynolds
• Marisa Semensohn
• Shweta Singh
• Eve Stern
• Yuan Zhou

Foundation Support

JP Morgan Chase Foundation
Leake and Watts Services
Little Sisters of the Assumption Family Health Service, Inc.
Lower East Side FamilyUnion
New York Foundling
Project Hospitality, Inc.
Schall & Ashenfarb
Sunnyside Community Services
The Arab-American Family Support Center
The Robert Bowne Foundation
University Settlement Society of New York
Volunteers of America - Greater New York
Women in Need, Inc.

• Special thanks to Peter A. Walker, Partner, and Nadia Bandukda, Associate, for their pro-bono legal services.
THE HSC TEAM

ALLISON SESSO, Executive Director, joined HSC in 2003 and was appointed Executive Director in 2014. As HSC’s Deputy ED, she led negotiations for Cost of Living Adjustments for human services workers and partnered with the City on policy and procedural changes to streamline the sector’s relationship with government. Prior to HSC, Ms. Sesso worked at an investment bank, at NYPIRG, as a program coordinator for domestic violence victims, as a Fellow at SUNY Albany’s Center for Women in Government, and as an intern at the Belize Agency of Disability Services. She holds an MPA from CUNY Baruch’s School of Public Affairs.

MICHELLE JACKSON, General Counsel, joined HSC in 2008. Ms. Jackson graduated from Suffolk Univ. Law School in Boston, earning a J.D. with a concentration in International Law. During law school, she interned for the International Consortium for Law and Development and volunteered for Shelter Legal Services, where she provided free legal aid to indigent women at Rosie’s Place. As an AmeriCorps Bonner Leader, she worked with community agencies at her college to create social justice programming, volunteer opportunities, and outreach.

CYNTHIA TAO, Director of Operations and Development, joined HSC in 2009. She received an MSW from the Silberman School of Social Work at Hunter College and has been an adjunct faculty member and research assistant in their Policy Dept. As a social work intern, she counseled adults and children with serious mental, physical, and emotional health issues. Prior to pursuing her MSW, Ms. Tao had a 22-year career at IBM, primarily in software development in NY, NC, and Italy. She also holds a BA in Philosophy and BS in Comp. Sci. from the Univ. of Illinois-Urbana.

SHANA MOSHER, Senior Policy Analyst, joined HSC in 2011. Ms. Mosher received her MS in Urban Policy Analysis and Management at the New School’s Milano School, where her focus was on community development and sustainability management. Before HSC, she worked with the U.S. Hispanic Chamber of Commerce Foundation where she oversaw programs providing education, training, and capacity building to at-risk Latino youth, aspiring entrepreneurs, Hispanic business owners, and Hispanic chambers of commerce.

JASON WU, Membership Services Manager, joined HSC in 2013. Mr. Wu received an MSW from the Silberman School of Social Work at Hunter College. As a social work intern, he worked at HSC with the Director of Communications, Membership, and Development and at FEGS Health and Human Services with the Director of Planning, Policy, and Special Initiatives. Prior to joining HSC, Mr. Wu worked at the New York Asian Women’s Center as a Residential Advocate. He also holds a BA in Psychology from Vassar College.

MARISA SEMENSOHN, Executive Coordinator, joined HSC in 2014. She received her MS in Urban Policy Analysis and Management at the New School’s Milano School, focusing on food policy, urban development, and design. Ms. Semensohn provides management support for the Executive Director and the rest of HSC’s staff. She is also responsible for HSC’s social media, garnering organizational support and recognition for HSC’s work. She also holds a BA in History and Classics from the Univ. of Wisconsin-Madison.

KEY CONSULTANTS

BRAND K PARTNERS is a passionate team of highly skilled individuals devoted to improving the operational efficiencies of small to mid-sized organizations, with special focus on nonprofits. They work to create customized, affordable solutions for bookkeeping and financial management.

MISSION AND MESSAGE COMMUNICATIONS specializes in strategic communications and marketing for nonprofits. They help nonprofits advance their mission through clear, persuasive messages and focused outreach that inspire their audiences and effectively communicate the value of their work.

HAYYIM OBADYAH has returned to HSC to help improve the sector’s capacity to deliver human services in the event of a disaster. He has worked with a variety of nonprofits in disaster recovery services, grant and contract management, program development, budgeting, and strategic planning.

DANIEL ROSENTHAL led HSC’s effort to convene the human services sector’s post-Sandy efforts, including identifying unmet needs and developing recommendations for disaster recovery and preparation. He also consults with nonprofit organizations on strategic planning, government affairs, and fundraising.
Statement of Financial Activity

<table>
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<tr>
<th></th>
<th>6/30/14</th>
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<tr>
<td>Public support and revenue</td>
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<tr>
<td>Membership Dues</td>
<td>369,863</td>
<td>370,024</td>
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<td>Government grants &amp; contracts</td>
<td>40,000</td>
<td>40,000</td>
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<td>Foundation grants</td>
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<td>Contributions</td>
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<td>Special events income</td>
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<td>Interest income</td>
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<td>In-kind contributions</td>
<td>90,121</td>
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<tr>
<td>Net assets released from restrictions</td>
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<tr>
<td>Total public support and revenue</td>
<td>973,861</td>
<td>1,016,142</td>
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Expenses

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<td>Program services</td>
<td>686,061</td>
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<td>Management and general</td>
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<td>Fundraising</td>
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<td>Total expenses</td>
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<td>774,823</td>
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Change in net assets

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<td>Net assets - beginning</td>
<td>37,963</td>
<td>241,319</td>
</tr>
<tr>
<td>Net assets - ending</td>
<td>337,030</td>
<td>299,067</td>
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Statement of Financial Position

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<tbody>
<tr>
<td>Assets</td>
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</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>561,499</td>
<td>433,515</td>
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<tr>
<td>Dues and other receivables</td>
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<td>Total assets</td>
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<td>503,336</td>
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Liabilities and Net Assets

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<tbody>
<tr>
<td>Liabilities</td>
<td></td>
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<tr>
<td>Accounts payable and accrued expenses</td>
<td>46,240</td>
<td>23,719</td>
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<tr>
<td>Deferred income</td>
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<td>Total liabilities</td>
<td>228,482</td>
<td>204,269</td>
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Net assets

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<tr>
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<tbody>
<tr>
<td>Unrestricted</td>
<td>265,618</td>
<td>220,458</td>
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<tr>
<td>Temporarily restricted</td>
<td>71,412</td>
<td>78,609</td>
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<tr>
<td>Total net assets</td>
<td>337,030</td>
<td>299,067</td>
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Expenses by Program • Fiscal Year 2014

Revenues by Year • Fiscal Year 2014