ANNUAL REPORT 2015
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Gabriel Sayegh
Drug Policy Alliance

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Ellen Rautenberg
Public Health Solutions*

As of 6/30/15

Richard Altman
Jewish Child Care Association of New York*

*Members of HSC Executive Committee
MISSION STATEMENT

The Human Services Council strengthens the not-for-profit human services sector’s ability to improve the lives of New Yorkers in need.

The Human Services Council does this by:

- Enhancing the capacity of human services organizations to carry out their missions
- Acting collectively to establish greater balance in the partnership between the human services sector and government
- Influencing public policy and advocating for adequate funding for human services
- Addressing the implications of social, racial, and economic justice issues in human services policy and delivery
- Giving voice to those we serve, highlighting their struggles and how human services programs help them
- Holding government accountable for the needs of all New Yorkers by honoring the commitments made to our communities.

FRIENDS,

HSC’s continued advocacy and growing partnership with government this year has seen the beginnings of reinvestment in the human services sector as the City and State start to address the challenging fiscal environment and structural issues faced by our member agencies. Unfortunately, these reinvestments come in the wake of growing financial distress at human services nonprofits. Much of HSC’s focus this year has been to highlight the challenges we face and the necessity of systemic change to ensure the sector is able to continue its important work across New York’s communities.

We created the Commission to Evaluate Nonprofit Human Services Closures to examine contributing factors ranging from management and oversight to challenging fiscal environments that contributed to the shutting down of a large number of human services providers in recent years. The Commission’s work will culminate in a report with recommendations that will serve as a roadmap to bring the sector back from the brink.

In March, HSC partnered with New York City, CUNY, and Philanthropy NY to convene the Strengthening Communities Summit, which gave service providers, City government, philanthropists, and those in academia, an opportunity to brainstorm ways to reinvent our working partnerships to provide comprehensive and coordinated services in a manner that promotes equity in opportunity to residents across the City. The ideas generated at the Summit have helped inform the HSC policy agenda and work.

HSC has also continued to take the lead in advocating for the long term financial stability of our sector. Working with our coalition partners, HSC can proudly say we’ve made great headway, having secured a 2.5% Cost-of-Living Adjustment, the first in six years, and an $11.50 wage floor for human services at the City, as well as the creation of a Nonprofit Infrastructure Capital Investment Program, a first for our sector, at the State level.

As HSC continues efforts to increase the stability of our sector, we are simultaneously seeking to strengthen ourselves. We are in the process of evaluating our governance and membership engagement approaches and have reconfigured and expanded our staff. We are striving to make HSC a strong entity that can powerfully represent our industry and achieve the critical changes needed to ensure our members are able to meet their missions. Over the next year, HSC will continue to drive the sector’s agenda forward by skillfully telling the story of our sector, leveraging media opportunities, building partnerships with new allies, maintaining strong relationships with our government partners, and harnessing the power of our membership. We hope you will join us in our quest to secure our sector’s long term health and vitality.

As always, we thank our funders, supporters, partners, allies, volunteers, members, Board, and staff for their many contributions to HSC and the sector and look forward to our continued work together.

Joel Copperman, Board Chair
Allison Sesso, Executive Director
HSC members promote and build well-being for New York's communities by providing social and direct supports in areas like education, employment, and mental and physical health, to ensure all New Yorkers can reach their full potential. As the voice of the human services sector, HSC tirelessly advocates for the needs of New York's human services sector as a whole, for the benefit of our members and those they serve. On behalf of this sector, we:

**WHAT WE DO**

**STRENGTHEN GOVERNMENT RELATIONS & ADVOCACY:**

HSC supports and augments the human services sector by building and maintaining relationships with elected and appointed State and City officials to educate and increase their understanding of the struggles nonprofits face. We monitor government actions, raise concerns when proposals that negatively impact the sector arise, and work collaboratively with our members and government to develop solutions to sector-wide challenges.

**IMPROVE VISIBILITY AND RECOGNITION:**

There is often a lack of recognition of the contributions the human services sector makes to society and the communities we serve. HSC raises public awareness of human services organizations so that they are recognized for the indispensable role they play in building strong communities. HSC works with its members and allies to collect and communicate compelling stories and facts that demonstrate the sector’s impact and importance, and shows how we help ensure all New Yorkers have the opportunity to reach their full potential.

**CONVENE COALITIONS OF STAKEHOLDERS:**

HSC gathers the sector and key allies in academia, business, healthcare, philanthropy, and beyond to identify issues and brainstorm solutions to challenges faced by the human services nonprofit sector. We connect these diverse groups with each other and help them work together more intelligently and collaboratively, leading to greater impact.

**BUILD MEMBER CAPACITY:**

HSC helps its members engage in and understand key issues by sharing timely information and analyses of policies that affect their work and clients. HSC conducts expert trainings to empower members to be their own advocates, and offers access to free/discounted conferences, workshops, trainings, and services to strengthen their infrastructure. As an authority on numerous sector-related issues, HSC extends its assistance to members in dealing with government related policies and compliance, and shares timely analysis of issues affecting nonprofits as they arise.

**IMPROVE DISASTER RECOVERY, PREPAREDNESS, AND COORDINATION:**

Post-Sandy, HSC coordinated the sector’s response with government and philanthropies to facilitate recovery for New Yorkers. Now, HSC is working to re-establish an infrastructure for disaster preparedness for the human services sector in New York City that will be designed to maximize synergies across the human services and public sectors, promote community resiliency, and help ensure that our City is well positioned to react in the event of any sort of disaster.
HSC is the voice of the human services community. We used our voice to access key legislators, media, and other stakeholders; educate various audiences about client and sector needs; influence and alter the conversation around human services issues; and impact policies that affect the sector. Below are highlights of the work we accomplished in 2014-2015.

ACCESS:
HSC’s relationship with the Mayor’s Office of Contract Services (MOCS) has allowed HSC to bring to the table major issues that nonprofits face to develop solutions aimed at improving how the government chooses, reimburses, and manages its nonprofit human services delivery partners. This year, HSC released a report examining the impact of the new HHS Accelerator system. The system shows great promise, leading to reductions in redundancy, staff time spent on procurement, and inconsistency. With continuous, research-based improvement, HHS Accelerator can transform the relationship between the City and providers, increase the quality of human services delivered, and serve as a model for other agencies at the City and State levels. HSC has had follow-up meetings with the Accelerator team to go over the findings and to collaborate on ways to address provider concerns.

EDUCATE:
HSC meets with key City Council members such as Councilmember Julissa Ferraras, Chair of the Finance Committee, Councilmember Helen Rosenthal, Chair of the Committee on Contracts, and Councilmember Stephen Levin, Chair of the Committee on General Welfare, to increase the City Council’s understanding of human services issues such as procurement and disaster preparedness, as well as updates on programs like HHS Accelerator.
HSC is continuing to inform the human services sector about the federal Office of Management and Budget (OMB) Circular A-76 guidelines, which requires State and local governments to provide an indirect cost rate of at least 10 percent or honor the nonprofit’s federally negotiated indirect rate on contracts funded in part with federal funds, and we are advocating for the enforcement of this requirement at both the City and State levels.

**IMPACT:**

HSC has successfully spearheaded efforts throughout its existence for cost-of-living adjustments (COLAs) for human services workers. This year, HSC renewed efforts for a City COLA and partnered with FPWA and Fiscal Policy Institute to attain a 2.5% COLA along with an $11.50 wage floor on human services contracts. This COLA is applied to a larger amount of contracts and staff lines than previous COLAs and, with the addition of the wage floor, is an over $60 million investment in our workforce.

Working with UJA-Federation and United Neighborhood Houses, HSC secured $50 million dollars for the first ever Nonprofit Infrastructure Capital Investment Program. This fund will allow nonprofits to make much needed technological and building upgrades and repairs to improve the quality, efficiency, and accessibility of nonprofit human services organizations that serve New Yorkers.

**INFLUENCE:**

HSC formed the Commission to Examine Nonprofit Human Services Organization Closures to examine the recent closure of several nonprofit human services organizations in an effort to understand the contributing factors from management and oversight to challenging fiscal environments. The Commission is chaired by Gordon Campbell of NYU’s Wagner Graduate School of Public Service, and includes seasoned nonprofit human services executives, members from academia, business, philanthropy, and other experts with unique perspectives and knowledge around nonprofit management and oversight. Lessons learned will be extrapolated and used to inform the development of several sets of recommendations designed to bring the sector back from the brink and ensure they can continue to make meaningful contributions to the health and well-being of New Yorkers.
HSC MEMBERS

AARP New York
American Italian Cancer Foundation
American Red Cross in Greater New York
Asian American Federation
Association for a Better New York
Baltic Street AEH, Inc.
Barrier Free Living
Black Agency Executives
Black Veterans for Social Justice, Inc.
Bronx Jewish Community Council
BronxWorks, Inc.
Brooklyn Community Services
Brooklyn Kindergarten Society
Business Outreach Center Network, Inc.
CAMBA
Care for the Homeless
Career Gear
CASES
Catholic Charities Brooklyn and Queens
Catholic Charities Community Services, Archdiocese of New York
Catholic Charities of the Archdiocese of New York
Center Against Domestic Violence
Center for Children's Initiatives
Center for Family Representation, Inc.
Center for Independence of the Disabled in New York
Center for Urban Community Services, Inc.
Child Development Support Corporation
Child Welfare Organizing Project, Inc.
Children's Defense Fund-New York
Citizens’ Committee for Children of New York, Inc.
City Harvest
Coalition for Asian American Children and Families
Community Access, Inc.
Community Agency for Senior Citizens, Inc.
Community Health Care Association of New York State
Community Resource Exchange
Comunilife, Inc.
Council of Family and Child Caring Agencies
Counseling Service of Eastern District New York
Day Care Council of New York, Inc.
Diaspora Community Services, Inc.
Downtown Brooklyn Partnership
Drug Policy Alliance
East Side House
Education and Research Foundation of the Better Business Bureau of Metropolitan New York, Inc.
Edwin Gould Services for Children & Families
Encore Community Services
Esorip Youth Program
ExpandedED Schools
Families on the Move of New York City, Inc.
Family Focus Adoption Services
FDNY Foundation
Fedcap Rehabilitation Services
Federation of Protestant Welfare Agencies
Good Shepherd Services
Goodwill Industries of Greater New York and Northern New Jersey, Inc.
Graham Windham
HANAC
Harlem Grown
Harlem RBI
Heights and Hills
HELP USA
Henry Street Settlement
Hetrick-Martin Institute
Hispanic Federation, Inc.
Homeless Services United
Hudson Guild
Institute for the Puerto Rican/Hispanic Elderly, Inc.
InterAgency Council of Developmental Disabilities Agencies, Inc.
Inwood House
Jewish Association Serving the Aging
Jewish Child Care Association of New York
Jewish Community Council of Greater Coney Island
Jewish Community Relations Council of New York, Inc.
Lantern Community Services
Lawyers Alliance for New York
Leake and Watts Services
Legal Information for Families Today
LIFT - New York
Lighthouse Guild
LiveOn NY
Lower East Side Family Union
LSA Family Health Service, Inc.
Madison Square Boys & Girls Club, Inc.
Mental Health Providers of Western Queens, Inc.
MercyFirst
Metropolitan Council on Jewish Poverty
Midwood Development Corporation
Morningside Retirement and Health Services, Inc.
National Association of Social Workers, NYC Chapter
Nazareth Housing, Inc.
Neighborhood Family Services Coalition
New Alternatives for Children
New York Asian Women's Center
New York Cares, Inc.
New York City Coalition Against Hunger
New York City Employment and Training Coalition
New York City Mission Society
New York Disaster Interfaith Services
New York Families for Autistic Children, Inc.
New York Foundling
New York Immigration Coalition
New Yorkers for Fiscal Fairness
Nonprofit Coordinating Committee of New York
Nonprofit Finance Fund
Nontraditional Employment for Women
Northern Manhattan Improvement Corporation
Partnership for Afterschool Education
Partnership with Children
Phipps Neighborhoods
Phoenix House
Project FIND / Find Aid for the Aged, Inc.
Project Hospitality, Inc.
Project Renewal
Public Health Solutions
Queens Community House
Safe Horizon
SCD Family of Services
Seamen's Society for Children and Families
Search and Care, Inc.
Selfhelp Community Services
Sheltering Arms Children and Family Services
Sky Light Center
St. John's Place Family Center, HDFC
Stanley M. Isaacs Neighborhood Center, Inc.
Staten Island Community Services Friendship Club, Inc.
Staten Island NFP Association, Inc.
STRIVE
Sunnyside Community Services
Support Center I Partnership in Philanthropy
Supportive Housing Network of New York
The Actors Fund
The Alliance of New York State YMCA, Inc.
The Arab-American Family Support Center
The Bridge
The Carter Burden Center for the Aging, Inc.
The Children's Aid Society
The Children's Village
The Coalition of Behavioral Health Agencies, Inc.
The Committee for Hispanic Children and Families, Inc.
The Dennelisse Corporation
The Hebrew Educational Society
The Jewish Board
The New York Academy of Medicine
The Osborne Association
The Salvation Army
Turning Point Brooklyn
UJA-Federation of New York
United Neighborhood Houses of New York
University Settlement Society of New York
Urban Pathways, Inc.
Urban Resource Institute
Varied Internship Program
Vera Institute of Justice, Inc.
Visiting Neighbors
Voices of Community Activist and Leaders
Volunteers of America - Greater New York
West End Residences HDFC, Inc.
William Hudson Community Center, Inc.
Win
YMCA of Greater New York
You Gotta Believe!
YWCA of Brooklyn
YWCA of the City of New York

ORGANIZATIONS & CORPORATE DONORS

$25,000 +
UJA-Federation of New York

$5,000 +
Catholic Charities Brooklyn and Queens
Good Shepherd Services
Jewish Child Care Association of New York
The Doe Fund
YMCA of Greater New York
Zuckerman Spaeder LLP

$2,000 - $4,999
Baruch College
Catholic Charities of the Archdiocese of New York
Goodwill Industries of Greater New York and Northern New Jersey, Inc.
Henry Street Settlement
IBM Corporation
Lighthouse Guild

NYU Silver School of Social Work
Project Renewal
Public Health Solutions
Sheltering Arms Children and Family Services
The Bridge
The Jewish Board
Turner Construction Company

$1,000 - $1,999
CAMBA
Council of Family and Child Caring Agencies
Day Care Council of New York, Inc.
DRG (Development Resource Group)
Essensa
Fordham Graduate School of Social Service
Hetrick-Martin Institute
Hispanic Federation, Inc.
Institute for Community Living, Inc.
Mary Pender Greene Consulting

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$1,000 +
Lianne Friedman
Eric Goldstein
Carol Kellermann

$750-$999
Michael H. Zisser

$500-$749
Mark G. Ackermann
Gordon Campbell
Joel Copperman
Richard Davis
James Katz
Thomas Krever
Vincent Lenza
Mitchell Netburn
Lisa Philip
Allison Sesso

$300-$499
Joseph Benincasa
David Birdsell
Gabriel Caprio
Jess Dannhauser
William J. Dionne
Paul Feuerstein
Megan Healey
James Krauskopf
John MacIntosh
Marla Simpson
Eileen Torres

$100-$299
Lena Alhusseini
Andrea Anthony
Joel Berg
Kenneth Cerini
Steven Choi

Michael Clark
David Garza
Igal Jellinek
Ken Jockers
Joan Serrano Laufer
Paulette LoMonaco
Gail A. Magaliff
C. Warren Moses
Alan Mucatel
Hayyim Obadyah
Joanne M. Oplustil
Christy Parque
Peter Pierri
Ellen Rautenberg
Danny Rosenthal
Phillip Saperia
Robert Schachter
Frederick Shack

Alan B. Siskind
Jon Small
Susan Stamler
Nancy Wackstein
Philip Weinberg
Judy Zangwill
Ariel Zwang and Gordon Mehler

Up to $99
Sheri Duxin
Michelle Jackson
Sharon Myrie
Jim Purcell
Cynthia Tao
Jason Wu

Metropolitan College of New York
NBA Cares
New York Foundling
Partnership for NYC
Phipps Neighborhoods
Safe Horizon
The Children's Aid Society
The Children's Village
The Salvation Army
United Neighborhood Houses of New York
Unity International Group
University Settlement Society of New York
Urban Pathways, Inc.
YWCA of the City of New York
$400 - $999
Barrier Free Living
Brand K Partners LLC
BronxWorks, Inc.
Brooklyn Community Services
Capalino+Company
Care for the Homeless
CASES
Center for Urban Community Services, Inc.
Citizens' Committee for Children of New York, Inc.
EisnerAmper
ExpandedED Schools
Federation of Protestant Welfare Agencies
FEGS Health and Human Services
Frenkel Benefits, LLC
Goldberg-Nash Family Foundation
Graham Windham
Jewish Association Serving the Aging
Leake and Watts Services
LiveOn NY
Lower East Side Family Union
National Association of Social Workers, NYC Chapter
Nonprofit Coordinating Committee of New York
Schall & Ashenfarb
Signature Bank
Stanley M. Isaacs Neighborhood Center, Inc.
Sunnyside Community Services
Support Center | Partnership in Philanthropy
Supportive Housing Network of New York
The Arab-American Family Support Center
The Carter Burden Center for the Aging, Inc.
The Coalition of Behavioral Health Agencies, Inc.
The Committee for Hispanic Children and Families, Inc.
United Way of New York City
Win
Wingo, Inc.

$200 - $399
Cassidy Turley
Children's Defense Fund-New York
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Community Resource Exchange
Comunilife, Inc.
Crystal & Company
Drug Policy Alliance
Edwin Gould Services for Children & Families
Fifteen Degrees
Fireside, Inc.
Fulcrum Associates, LLC
Harlem RBI
Homeless Services United
InterAgency Council of Developmental Disabilities Agencies, Inc.
Jewish Community Council of Greater Coney Island
Legal Information for Families Today
LSA Family Health Service, Inc.
Madison Square Boys & Girls Club, Inc.
Malkin & Ross
Marcum LLP
MercyFirst
Mission and Message Communications
Nazareth Housing, Inc.
Neighborhood Family Services Coalition
New York Asian Women’s Center
New York Immigration Coalition
Partnership with Children
Project Hospitality, Inc.
Sirena Restaurant, Inc.
St. John’s Residence for Boys
STRIVE
The Actors Fund
Viola W. Bernard Foundation

HSC Volunteers
HSC also thanks our volunteers and interns whose dedicated work in communications, policy, development, membership, administration, and information technology contributed greatly to HSC’s success. Your commitment and service is greatly appreciated.

- Lorraine Anglin
- Clifford Augustin
- Cecilia Birdex
- Jovonne Cameron
- Jonathan Cho
- Kyjuan Cintron
- Miriam Gadlin
- Eugenia Oei
- Violet Suk
- Elizabeth Yates
- Sarah Yo

PRO-BONO SERVICES
Manatt, Phelps & Phillips, LLP
Special thanks to Michael Kolber, Associate, for his pro-bono legal services.
**THE HSC TEAM**

**ALLISON SESSO,** **Executive Director**, joined HSC in 2003 and was appointed as ED in 2014. During her tenure at HSC she has led negotiations with City and State government around the provision of Cost of Living Adjustments for nonprofit workers and partnered with the Office of the Deputy Mayor for Health and Human Services on the development and implementation of a range of policy and procedural changes aimed at streamlining the relationship between nonprofits and government. She has led advocacy efforts to protect investments in critical programs and is an expert on the budget process and has extensive knowledge of human services funding streams. Allison is also the Board Chair of the nonprofit Hollaback!, an international movement dedicated to ending street harassment. She holds an MPA from CUNY Baruch’s School of Public Affairs.

**MICHELLE JACKSON,** **Associate Director and General Counsel**, joined HSC in 2008. Ms. Jackson graduated from Suffolk Univ. Law School in Boston, earning a J.D. with a concentration in International Law. During law school, she interned for the International Consortium for Law and Development and volunteered for Shelter Legal Services, where she provided free legal aid to indigent women at Rosie’s Place. As an AmeriCorps Bonner Leader, she worked with community agencies at her college to create social justice programming, volunteer opportunities, and outreach.

**David Ng,** **Government and External Relations Manager**, joined the Human Services Council in February 2015. He previously served as Chief of Staff in the New York State Assembly and as an External Relations Specialist in the New York State Senate working on various legislative priorities, state budgets, and issue campaigns. Prior to working in government, he worked as a community organizer focusing on housing, immigration, and community development. He currently serves as a Board Member of Korean Americans for Political Advancement. He holds a B.A. in Political Science & Economics from Binghamton University.

**JASON WU,** **Membership Services Manager**, joined HSC in 2013. Mr. Wu received an MSW from the Silberman School of Social Work. As a social work intern, he worked at HSC with the Director of Communications, Membership, and Development and at FEGS Health and Human Services with the Director of Planning, Policy, and Special Initiatives. Prior to joining HSC, Mr. Wu worked at the New York Asian Women’s Center as a Residential Advocate.

**MARISA SEMENSOHN,** **Executive Coordinator**, joined HSC in 2014. She received her MS in Urban Policy Analysis and Management at the New School’s Milano School, focusing on food policy, urban development, and design. Ms. Semensohn provides management support for the Executive Director and the rest of HSC’s staff. She is also responsible for HSC’s social media, garnering organizational support and recognition for HSC’s work.

**TRACIE ROBINSON,** **Policy Analyst**, joined the Human Services Council in October of 2014. She has a diverse professional background that includes legislative advocacy in both the nonprofit and for-profit sectors. Most recently, Tracie served as Director of Policy and Development at EdisonLearning, where she drafted legislation, managed lobbyists, and made policy recommendations in the areas of education funding, high school dropout prevention, and school accountability. Prior to joining EdisonLearning, she worked for several government agencies, a Washington-based nonprofit organization that promotes government transparency, and an international nonprofit organization specializing in education, health, and human development. She holds a JD from George Washington.

**KEY CONSULTANTS**

**BRAND K PARTNERS** is a passionate team of highly skilled individuals devoted to improving the operational efficiencies of small to mid-sized organizations, with special focus on nonprofits. They work to create customized, affordable solutions for bookkeeping and financial management.

**HAYYIM OBADYAH** has returned to HSC to help improve the sector’s capacity to deliver human services in the event of a disaster. He has worked with a variety of nonprofits in disaster recovery services, grant and contract management, program development, budgeting, and strategic planning.

**DANIEL ROSENTHAL** led HSC’s effort to convene the human services sector’s post-Sandy efforts, including identifying unmet needs and developing recommendations for disaster recovery and preparation. He also consults with nonprofit organizations on strategic planning, government affairs, and fundraising.

**WINGO NYC** is a unique blend of a traditional development consulting firm and a graphic design studio. They work with non-profit organizations to help them establish and nurture relationships with donors through strategic fundraising and effective donor communications. They are a hands-on group of experts in both fundraising and design, engaged in the business of social and cultural change.

**WINGO NYC** 

**DANIEL ROSENTHAL** 

**HAYYIM OBADYAH** 

**BRAND K PARTNERS** 

**WINGO NYC**
# Financial Statements

## Statement of Financial Activity

<table>
<thead>
<tr>
<th>Public support and revenue</th>
<th>6/30/15</th>
<th>6/30/14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership Dues</td>
<td>372,052</td>
<td>389,863</td>
</tr>
<tr>
<td>Government grants &amp; contracts</td>
<td>40,000</td>
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<tr>
<td>Foundation grants</td>
<td>346,128</td>
<td>337,000</td>
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<tr>
<td>Contributions</td>
<td>19,398</td>
<td>18,413</td>
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<tr>
<td>Special events income</td>
<td>155,271</td>
<td>117,825</td>
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<tr>
<td>Interest income</td>
<td>1,085</td>
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<tr>
<td>In-kind contributions</td>
<td>58,500</td>
<td>90,121</td>
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<tr>
<td>Total public support and revenue</td>
<td>952,434</td>
<td>973,861</td>
</tr>
</tbody>
</table>

## Expenses

| Program services            | 633,222 | 686,061 |
| Management and general      | 88,488  | 136,009 |
| Fundraising                 | 111,918 | 113,828 |
| Total expenses              | 833,628 | 935,988 |

## Change in Net Assets

| Change in net assets         | 118,806 | 37,963  |
| Net assets - beginning       | 337,030 | 299,067 |
| Net assets - ending          | 455,836 | 337,030 |

## Statement of Financial Position

<table>
<thead>
<tr>
<th>Fiscal Year 2015</th>
<th>6/30/15</th>
<th>6/30/14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>483,475</td>
<td>561,499</td>
</tr>
<tr>
<td>Dues and other receivables</td>
<td>19,108</td>
<td>2,075</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>6,592</td>
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<tr>
<td>Property and equipment</td>
<td>1,292</td>
<td>1,936</td>
</tr>
<tr>
<td>Total assets</td>
<td>519,467</td>
<td>565,512</td>
</tr>
</tbody>
</table>

## Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Liabilities</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>37,081</td>
<td>46,240</td>
</tr>
<tr>
<td>Deferred income</td>
<td>17,550</td>
<td>182,242</td>
</tr>
<tr>
<td>Total liabilities</td>
<td>54,631</td>
<td>228,482</td>
</tr>
</tbody>
</table>

## Net Assets

| Unrestricted                 | 340,518 | 266,618 |
| Temporarily restricted       | 115,318 | 71,412  |
| Total net assets             | 455,836 | 337,030 |

| Total liabilities and net assets | 510,467 | 565,512 |

## Expenses by Program - Fiscal Year 2015

- Program: 76%
- Management & General: 11%
- Fundraising: 13%